



NISSO HOLDINGS Co., Ltd. (TSE Prime Market Code:9332)

**Financial Results Explanatory Materials for the
First Six Months of FY 3/2026 (Interim Period)**

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NISSOホールディングス

November, 2025

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● Manufacturing Industry

Business confidence and export trends

The tariff agreement with the United States has improved business confidence in the machinery-related industries such as production machinery and electrical machinery.

Exports of automobiles to the EU and Asia increased year-on-year, while exports to the U.S. declined as the passing on of tariff increases to sales prices impacted demand. On the other hand, although exports to the United States saw a surge in demand as buyers rushed to avoid the impact of tariffs, the number of vehicles exported from Japan has been on a downward trend. Depending on how the tariffs are passed on to prices, there is a risk of a decrease in demand, so close monitoring is required.

Trends in capital investment

According to the Bank of Japan's Tankan (Short-Term Economic Survey of Principal Enterprises in Japan), capital investment plans for fiscal 2025 are at a high level, up 11% year-on-year, with software investment particularly active. In addition, investment in machinery and construction was also strong. The background to this is to address medium- to long-term issues such as digital transformation, labor shortages, and aging equipment.

● Manufacturing-related Human Resources Services

Business confidence

Although labor shortages continued at manufacturing sites, human resources needs have been on a downward trend. The level of competition in securing human resources continues to be high due to expanding human resources needs in other industries and diversifying work-styles.

Wages • dispatching fees

Billing unit-costs have been on a moderate upward trend. Average hourly wages have remained unchanged, while other industries have seen significant wage increases.

※Please also refer to the Appendix.

FY 3/2026 2Q (Interim Period) Summary

- Consolidated net sales increased due to the consolidation of subsidiaries related to Man to Man Holdings Co., Ltd., and All Japan Guard Co., Ltd.
- Net sales in the Automotive Industry decreased year-on-year due to weakened human resources needs at major manufacturers
- Net sales in the Semiconductor Industry increased year-on-year due to higher billing unit-costs and an increase in the number of enrolled staff, but did not reach the anticipated level
- Net sales in the Electronics Industry increased slightly year-on-year due to a recovery in operations
- In the Engineering Human Resources Services, net sales increased significantly due to an increase in the number of enrolled engineers year-on-year

- Profits decreased year-on-year due to an increase in goodwill amortization expenses from M&A and the inability to recover training costs for new graduate engineers in the first quarter

Financial Results Summary: FY 3/2026 2Q (Interim Period)

Consolidated Financial Results Highlights

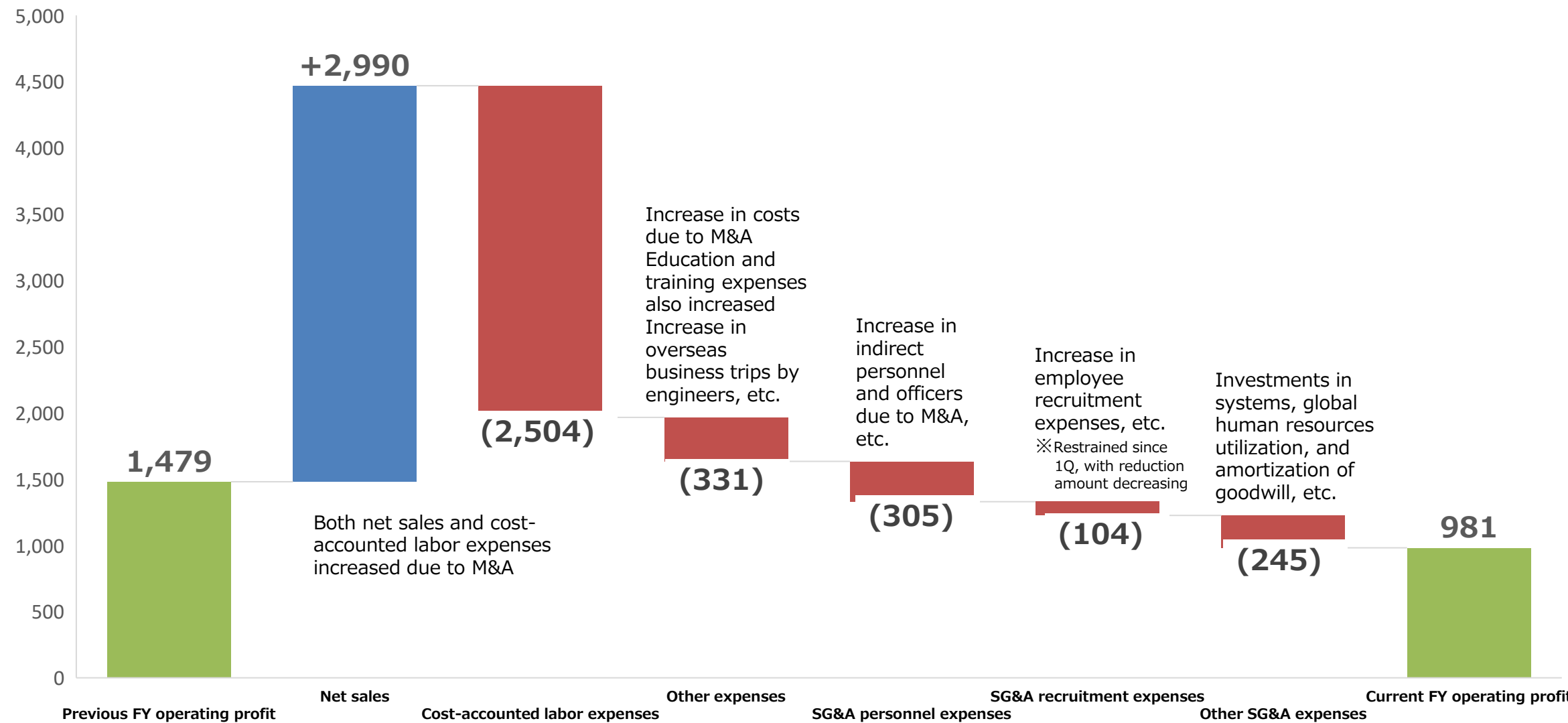
Points

Net sales increased by 6.0% YoY, due in part to the consolidation of the results of consolidated subsidiaries related to Man to Man Holdings Co., Ltd., and All Japan Guard Co., Ltd.

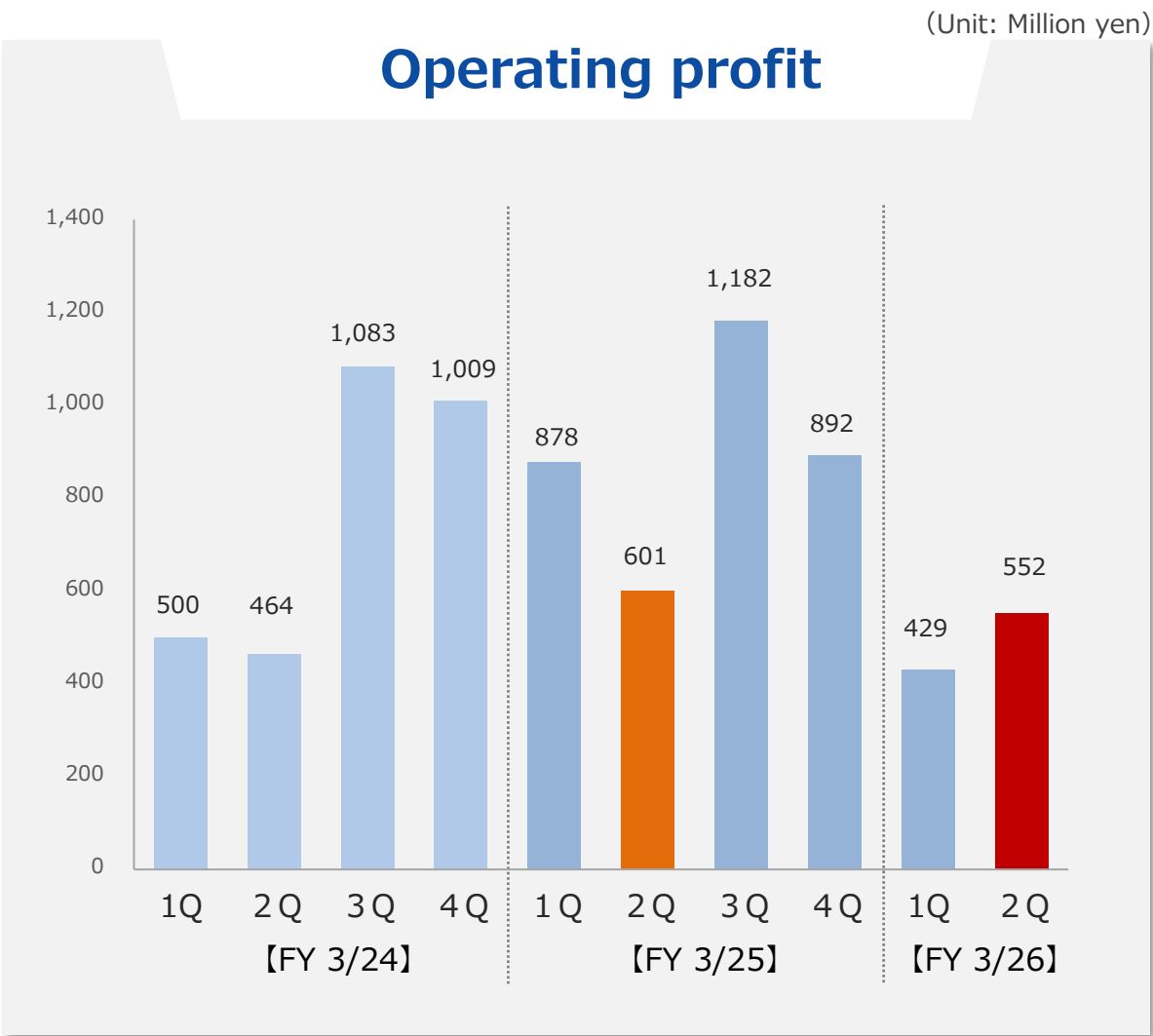
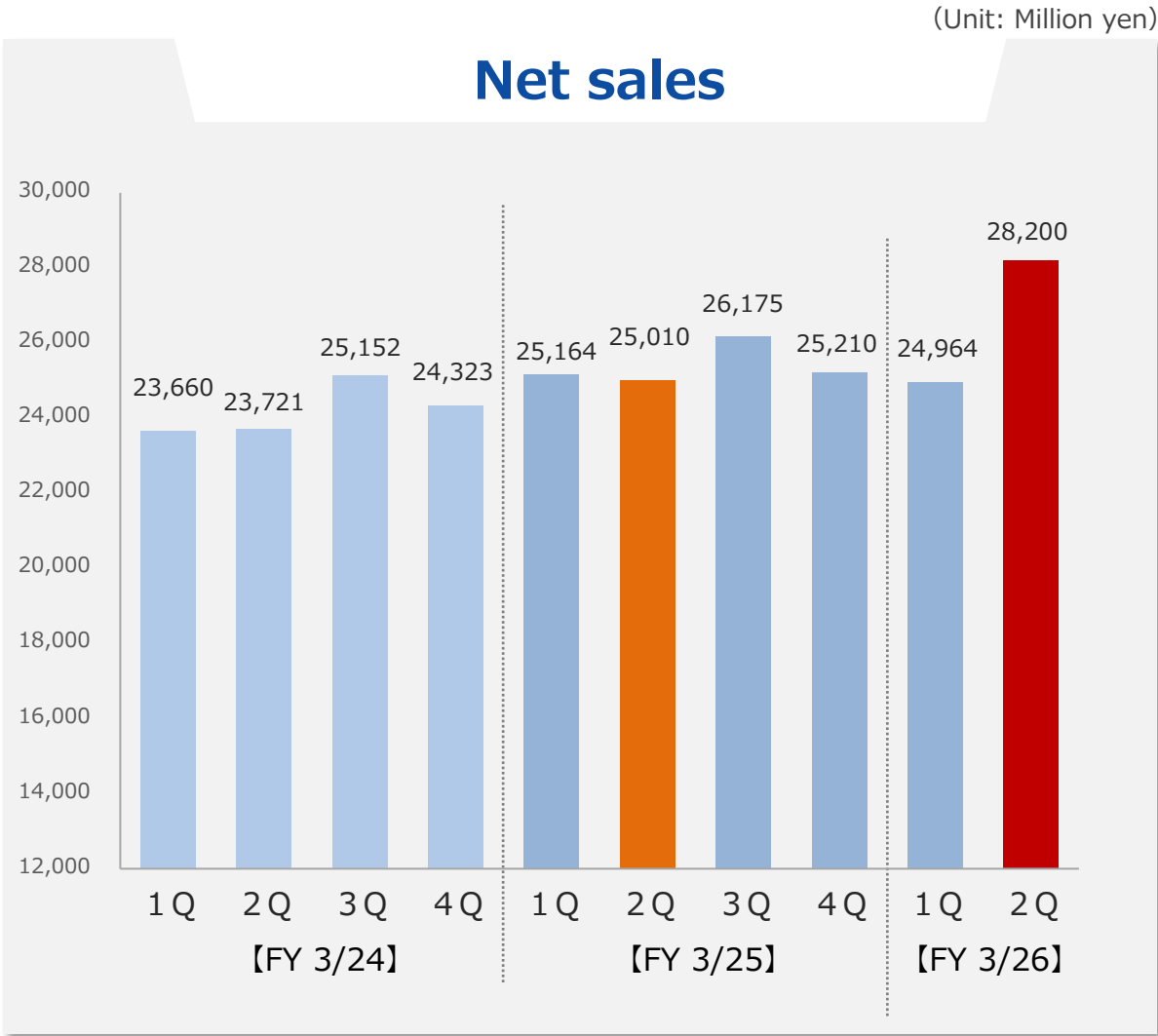
(Unit: Million yen)

	FY 3/25 2Q		FY 3/26 2Q		Year-on-Year	
	Results	% of Total	Results	% of Total	Increase (Decrease)	% Change
Net sales	50,174	100.0%	53,165	100.0%	2,990	6.0%
Gross profit	8,409	16.8%	8,565	16.1%	155	1.9%
SG&A expenses	6,929	13.8%	7,583	14.3%	653	9.4%
Operating profit	1,479	2.9%	981	1.8%	(497)	(33.6%)
Ordinary profit	1,466	2.9%	970	1.8%	(495)	(33.8%)
Profit attributable to owners of parent	872	1.7%	521	1.0%	(350)	(40.2%)

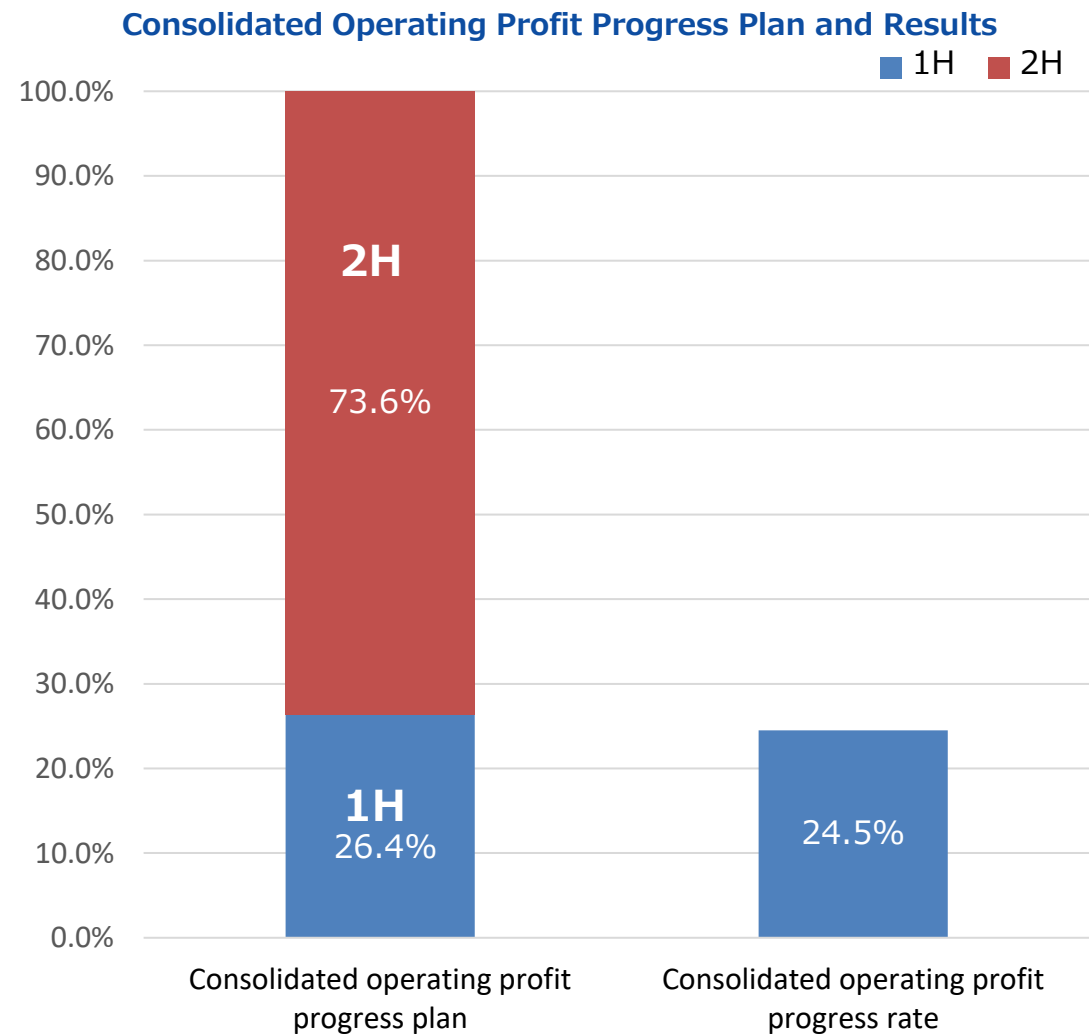
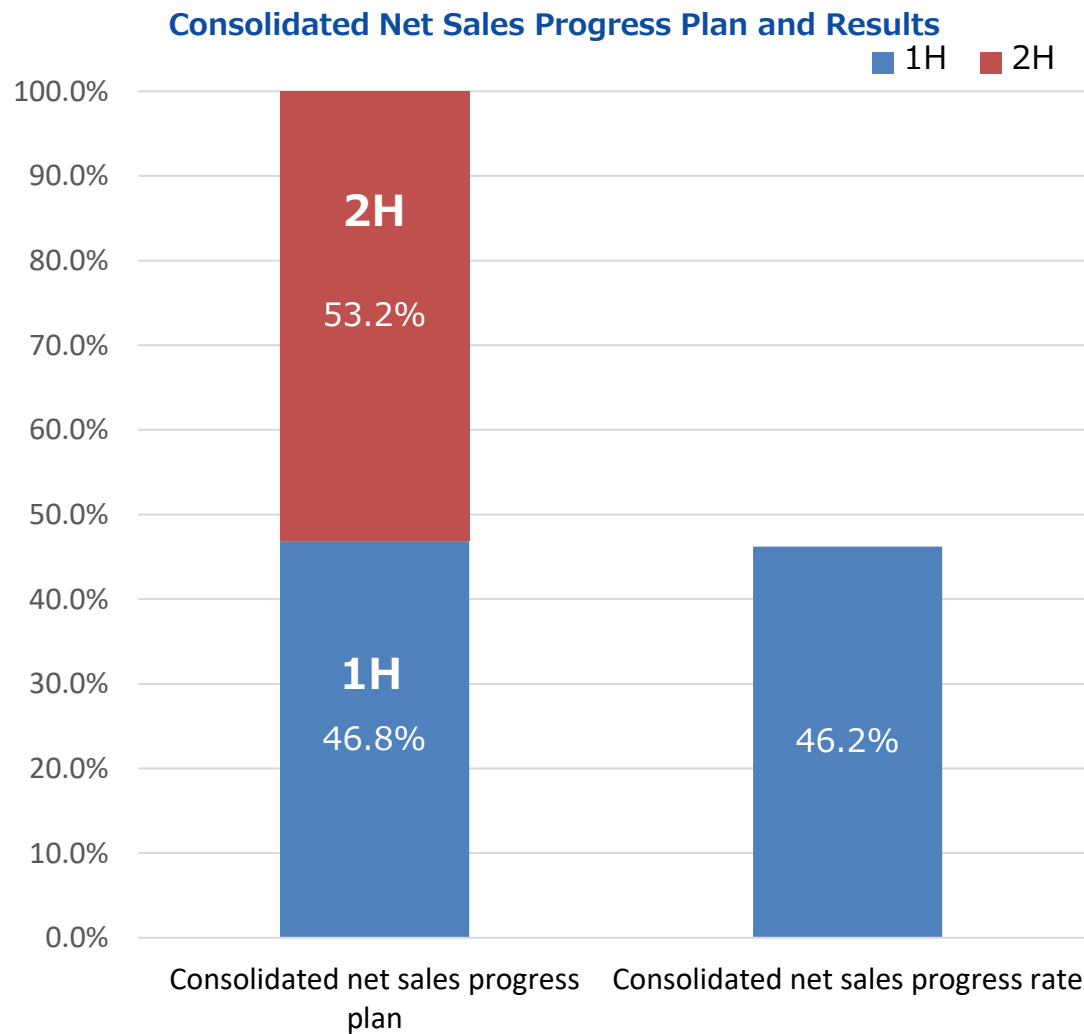
Consolidated Operating Profit Year-on-Year (Unit: Million yen)



Financial Results Summary: FY 3/2026 Quarterly Consolidated Financial Results



Financial Results Summary: Progress Plans and Progress Results against Forecasts

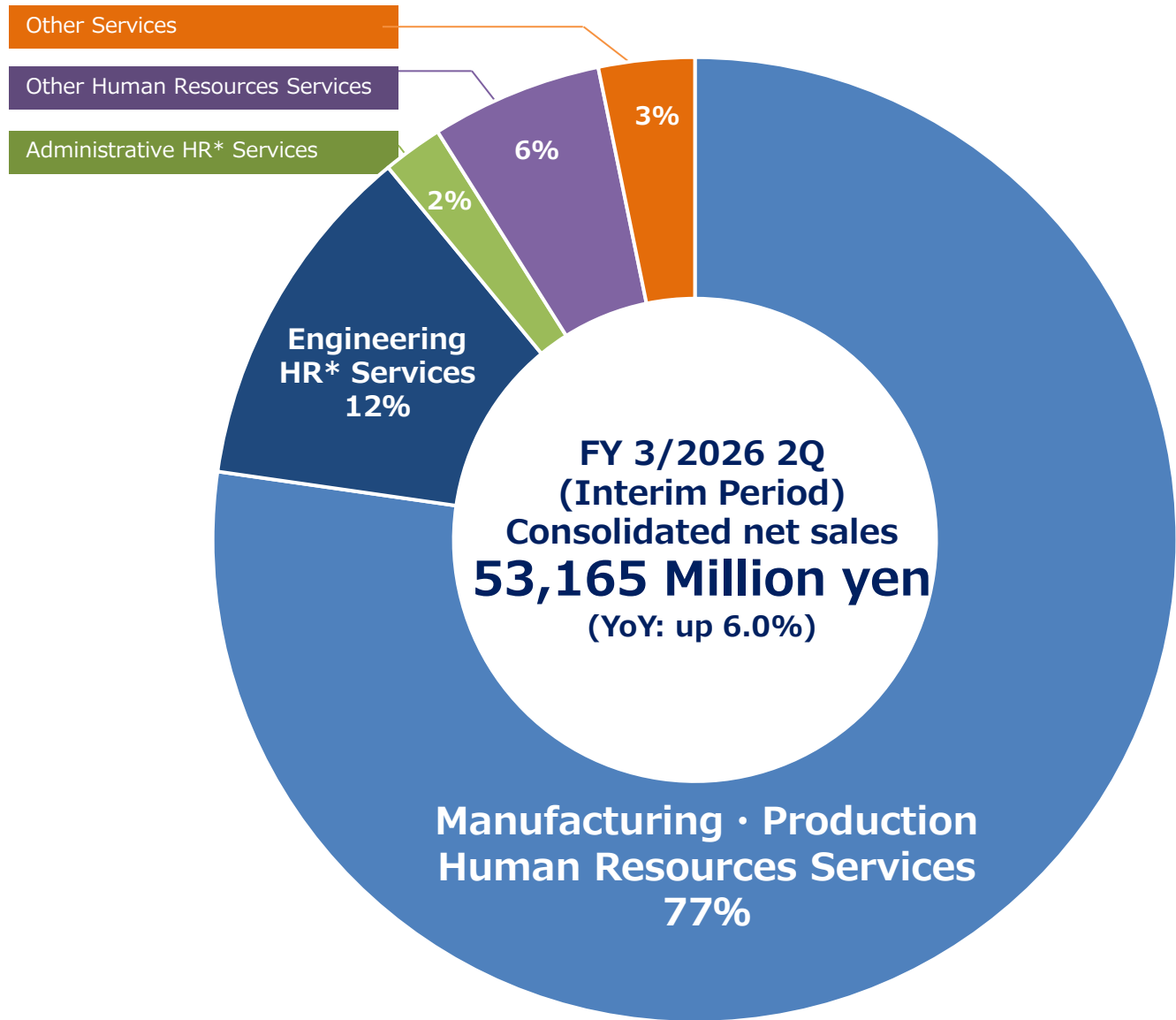


Consolidated net sales progressed as planned, partly due to the consolidation of Man to Man Holdings affiliates and All Japan Guard
Consolidated operating profit progressed largely as planned despite stagnation in the Automotive Industry and a decline in the profit margin for Engineering Human Resources Services

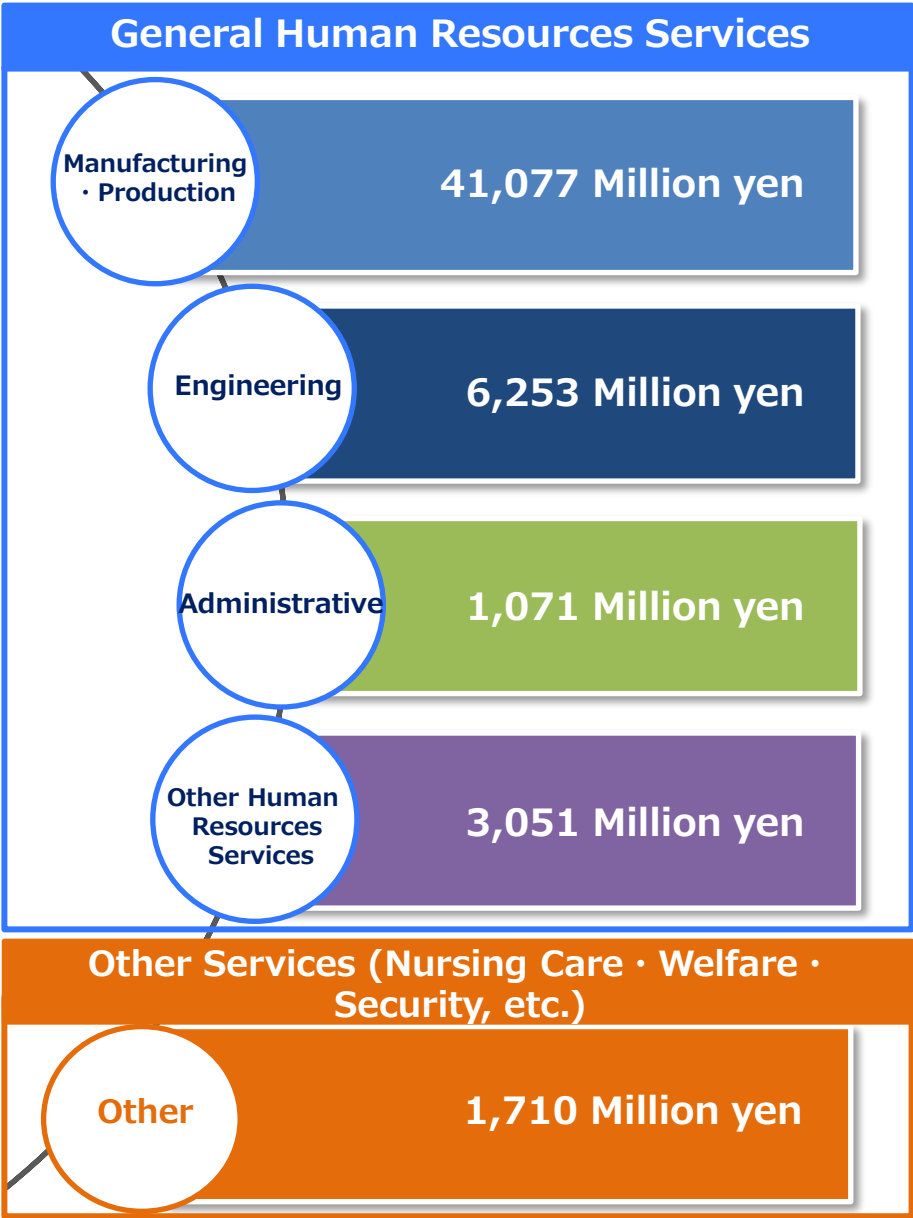
NISSO ホールディングス NISSO HOLDINGS Co., Ltd.		NISSO HOLDINGS Co., Ltd.			
NISSO 日総工産株式会社		NISSO CORPORATION	Manufacturing dispatching・contracting, employment placement, etc.	Manufacturing・Production Human Resources Services	Engineering Human Resources Services
Vector Shinwa		Vector Shinwa Co., Ltd.	Manufacturing dispatching・contracting, etc.		
EYE'S 株式会社アイズ		EYE'S Co., Ltd.	Manufacturing dispatching, IT engineer dispatching, FA support, etc.		
Nisso Brain いつも「ありがとう」の心で。		Nisso Brain Co., Ltd.	Administrative dispatching, BPO, etc.	Administrative Human Resources Services	
Nikon Nisso Prime 株式会社ニコン日総プライム		Nikon Nisso Prime Corporation	Human resources dispatching, recruitment, etc.	Other Human Resources Services	
日総ひゅあ株式会社		Nisso Pure Co., Ltd.	Light work contracting, sale of goods, etc.		
MantoMan Holdings		Man to Man Holdings Co., Ltd.			
Man to Man 株式会社		Man to Man Co., Ltd.	Manufacturing dispatching・contracting, employment placement, etc.	Manufacturing・Production Human Resources Services	Engineering Human Resources Services
Man to Man Vietnam		MAN TO MAN Vietnam Co.,Ltd..	Recruitment, etc.		
Man to Man Assist		Man to Man Assist. Corp.	Production・logistics consignment, etc.		
animo STYLE		Man to Man Animo Corp.	Web system development・government contracting business, etc.	Other Human Resources Services	
TECHPORT テックポート株式会社		TECHPORT CO., LTD.	Manufacturing system development contracting, etc.	Other Services	
日総ニフティ株式会社		Nisso Nifty Co., Ltd.	Facility nursing care, home-based nursing care, etc.		
All Japan Guard Co., Ltd.			Facility security・traffic security services, etc.		
Other affiliated companies		TSUNAGU GROUP HOLDINGS Inc., Leaf NxT Inc., SUBARU nw Sight Co., Ltd., Force Corporation			

Financial Results by Service: Net Sales by Service

※Internal transactions have been eliminated



HR* = Human Resources

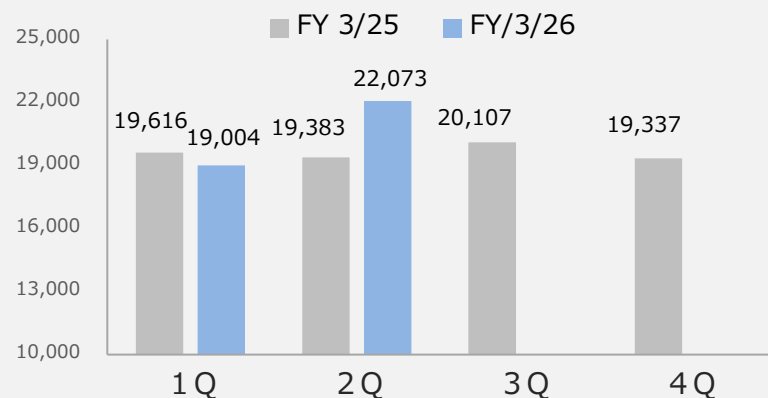


Financial Results by Service: Manufacturing · Production Human Resources Services

Points

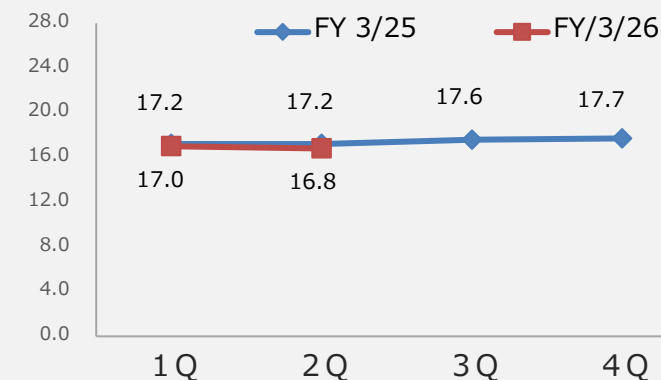
In 2Q, manufacturing · production net sales increased by 13.9% YoY due to the increase in the number of enrolled staff as a result of the consolidation of Man to Man and Man to Man Assist.

(Unit: Million yen)
**Manufacturing · Production
Net Sales
(Quarterly)**

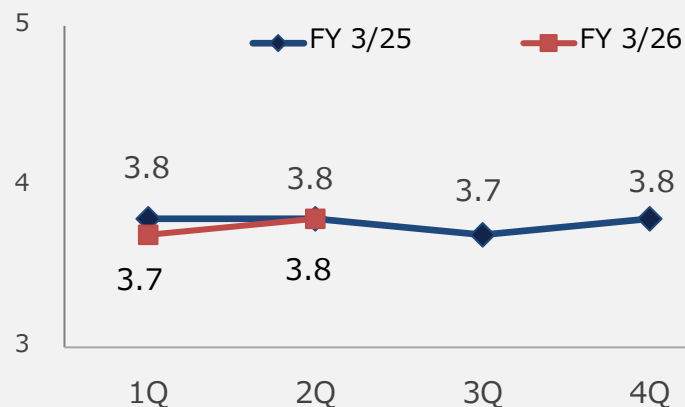


※Internal transactions have been eliminated

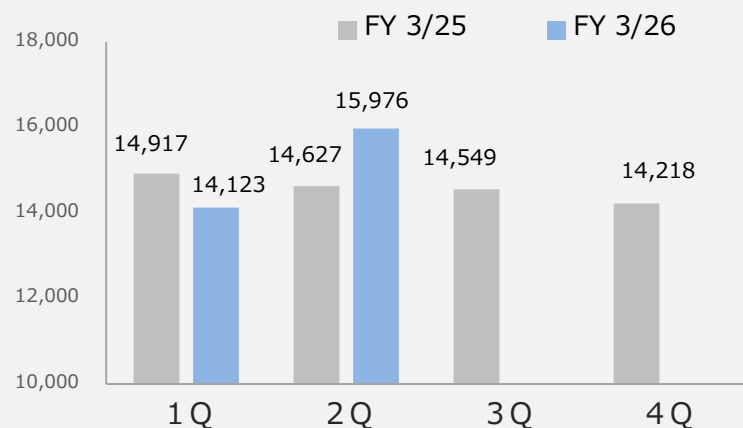
(Unit : %)
**Manufacturing · Production
Gross Profit Margin
(Monthly Avg.)**



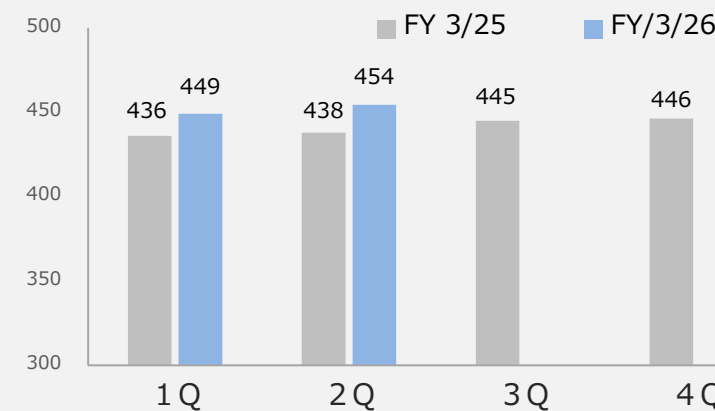
(Unit: %)
**Manufacturing · Production
Trend of Turnover Rate
(Monthly Avg.)**



(Unit: # of Staff)
**Number of Enrolled Manufacturing ·
Production Staff at Quarter-end**



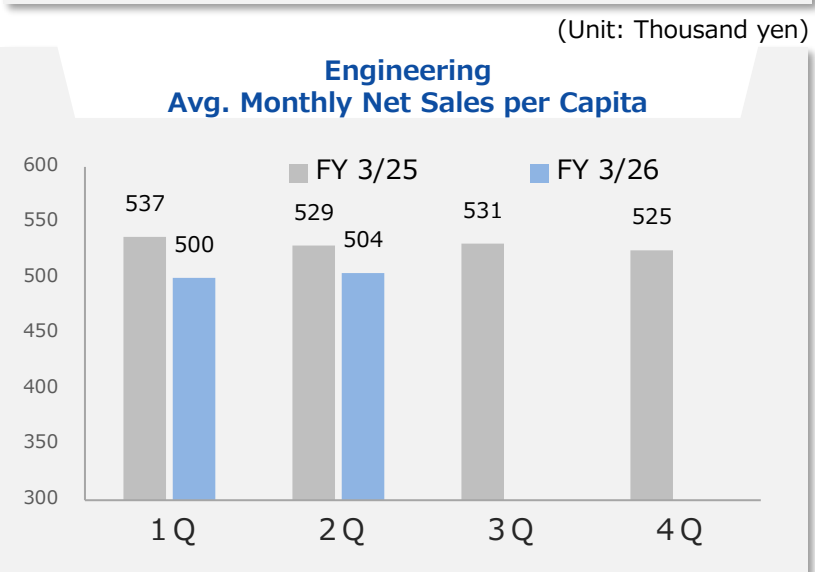
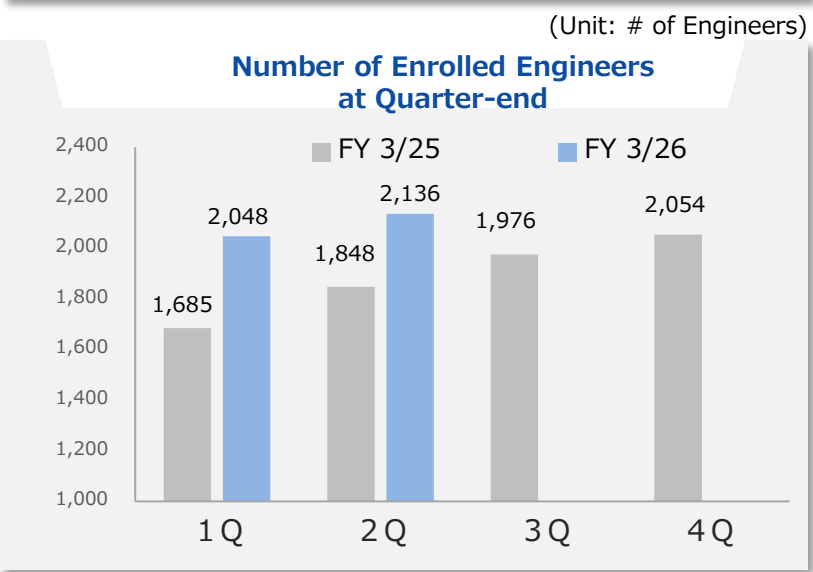
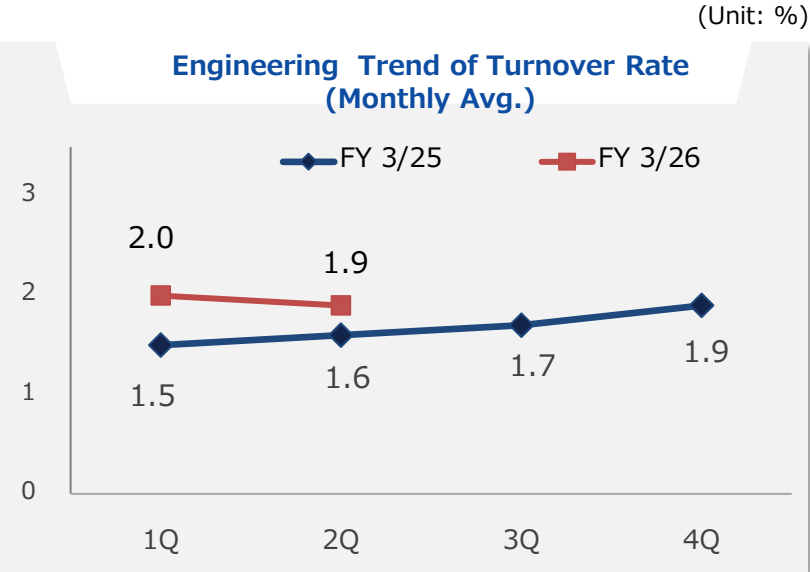
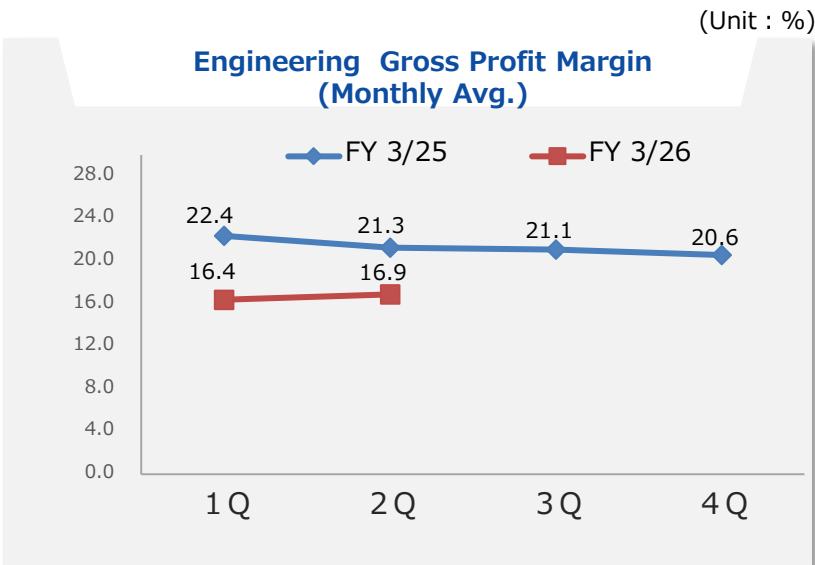
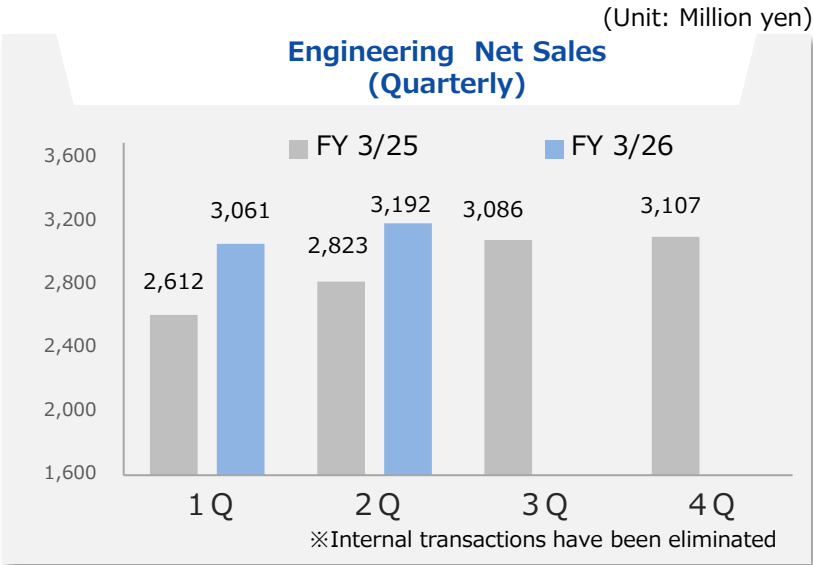
(Unit: Thousand yen)
**Manufacturing · Production
Avg. Monthly Net Sales per Capita**



Financial Results by Service: Engineering Human Resources Services

Points

In 2Q, engineering net sales increased by 13% YoY, partly due to an increase in the number of enrolled engineers. On the other hand, the gross profit margin decreased by 4.4 percentage points year-on-year, partly due to a rise in costs associated with an increase in training costs for junior engineers.



Financial Results by Service: Administrative・Other Human Resources Services

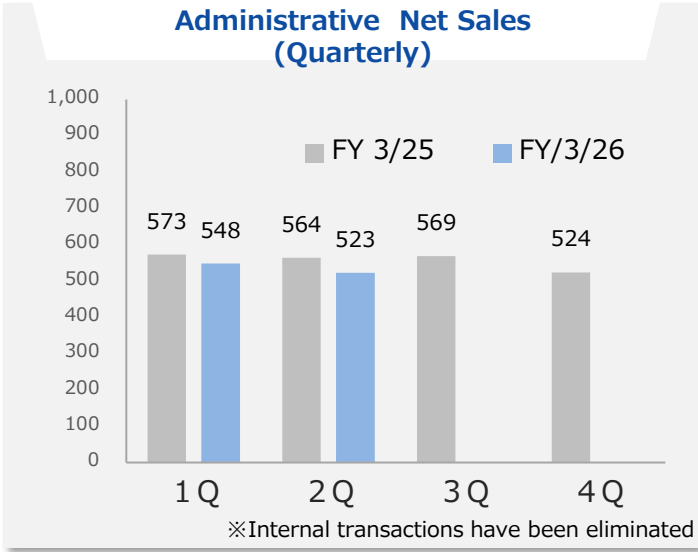
Administrative Human Resources Services

In 2Q, administrative net sales decreased by 7.2%, partly due to a decrease in the number of enrolled administrative staff.

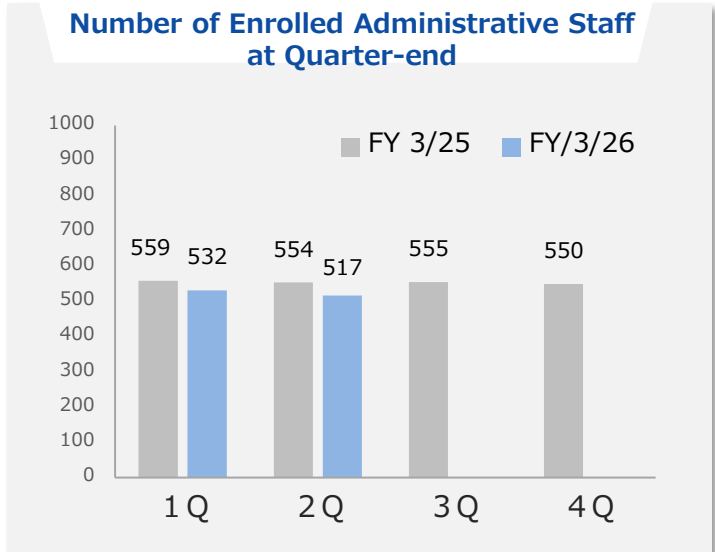
Other Human Resources Services

- Nikon Nisso Prime supports the active participation of Prime employees, and the number of Prime employees in 2Q was 708. ※Prime employees: Senior employees
- Nisso Pure and Man to Man Animo have created a workplace environment where diverse human resources can flourish, and the number of employees with disabilities in 2Q was 274.

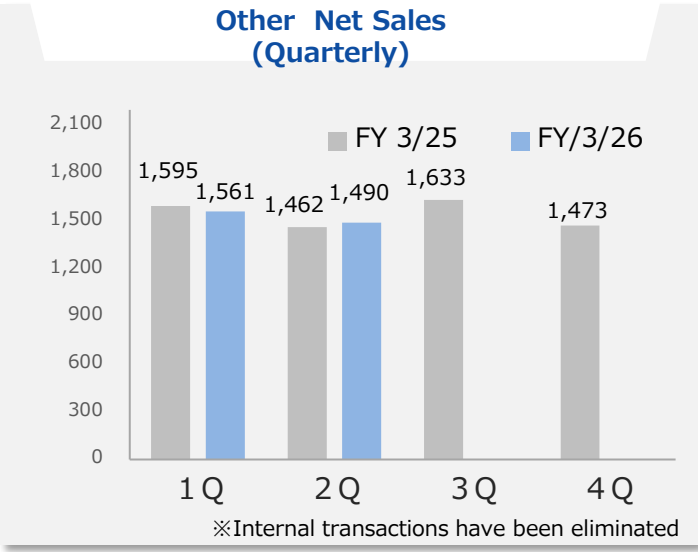
(Unit: Million yen)



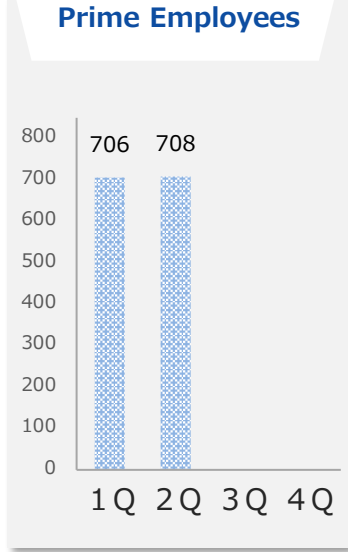
(Unit: # of Staff)



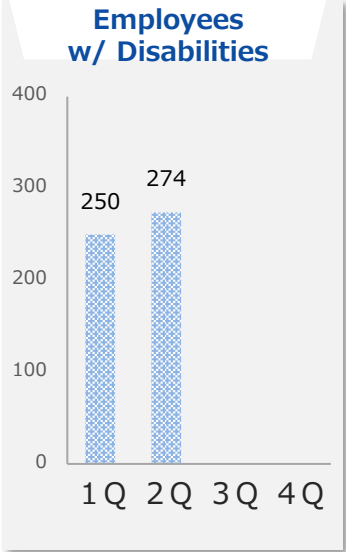
(Unit: Million yen)



(Unit: # of Employees)



(Unit: # of Employees)



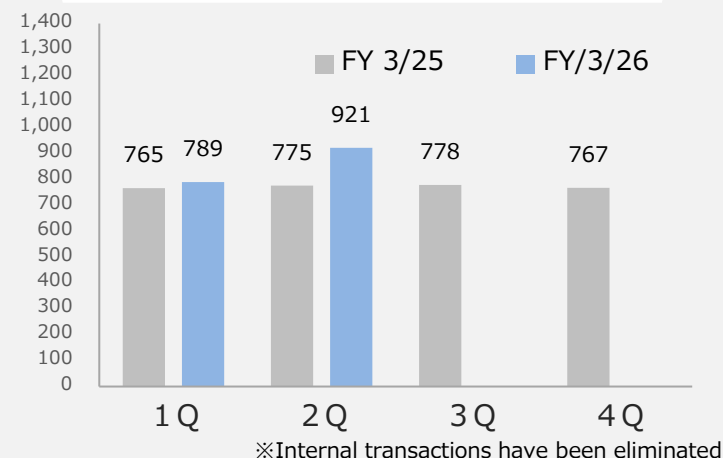
Financial Results by Service: Other Services (Nursing Care • Welfare • Security, etc.)

Points

- Other services include nursing care • welfare services, security services, and manufacturing system development contracting, etc.
- In 2Q, net sales of Other Services increased by 18.8% YoY, partly due to the addition of 2 new companies (All Japan Guard and TECHPORT).
- The occupancy rate for all nursing care facilities in the Nursing Care • Welfare Services, which account for the largest net sales, remained at a high level of 94.5%.
- The gross profit margin improved by 5.8 percentage points YoY due in part to the addition of the highly profitable All Japan Guard.

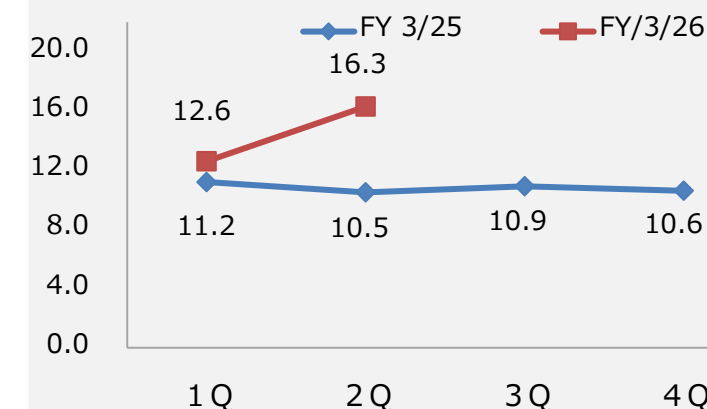
(Unit: Million yen)

Other Services Net Sales
(Quarterly)



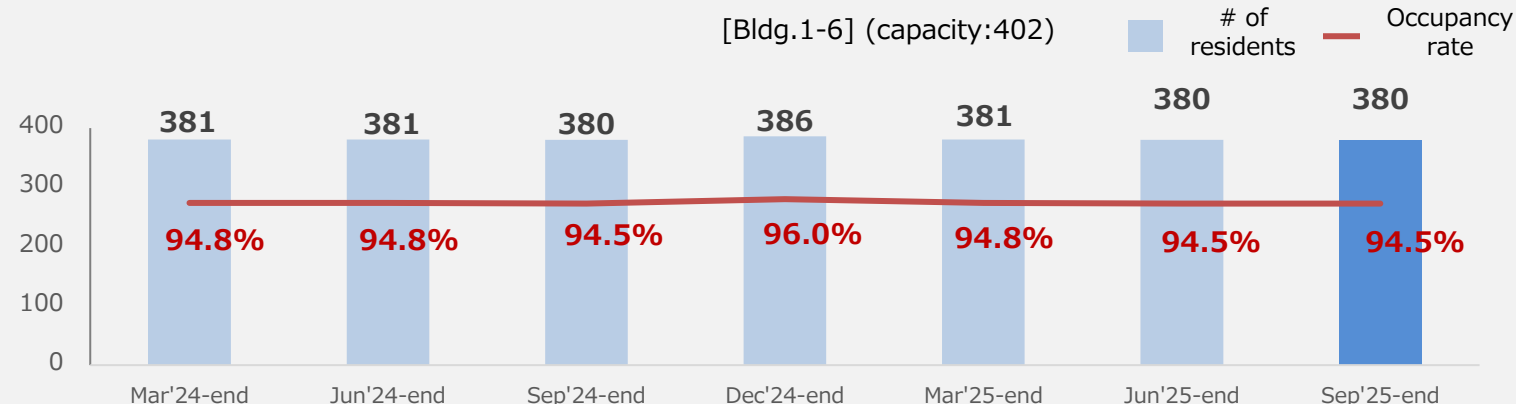
(Unit: %)

Other Services Gross Profit Margin
(Monthly Avg.)



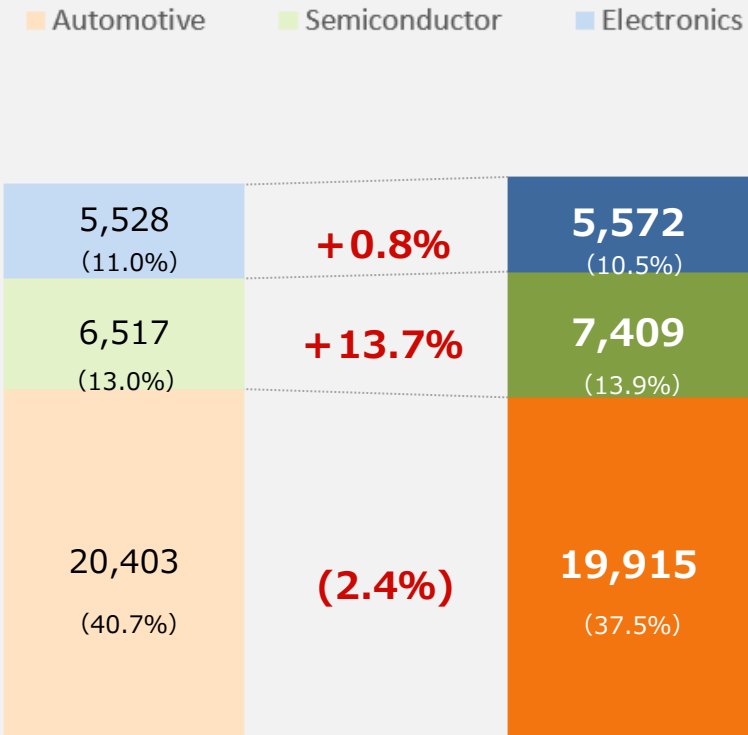
(Unit: # of residents)

Number of nursing care facility residents



2Q By Industry
Consolidated Net Sales
Composition Ratios

(Unit: Million yen)



【FY 3/25 2Q】

【FY 3/26 2Q】

※ () = % of consolidated net sales, Red = % of Year-on-Year growth rate

2Q Status By Industry ※Year-on-Year

	Automotive Industry (Automobile manufacturing・EV-related manufacturing industry)	Semiconductor Industry (Semiconductor manufacturing industry)	Electronics Industry (Electronic equipment manufacturing industry)
NET SALES	Decreased	Increased	Increased
# OF ENROLLED STAFF	Decreased	Increased	Decreased slightly
OPERATING STATUS	Increased	Increased slightly	Increased
PERSONNEL STATUS	Decreased	Increased	Increased

In the Automotive Industry, although the situation varies among companies, including suppliers, production adjustments are being made while taking into account the impact of US tariffs.

NISSO HOLDINGS will continue to monitor the situation closely.

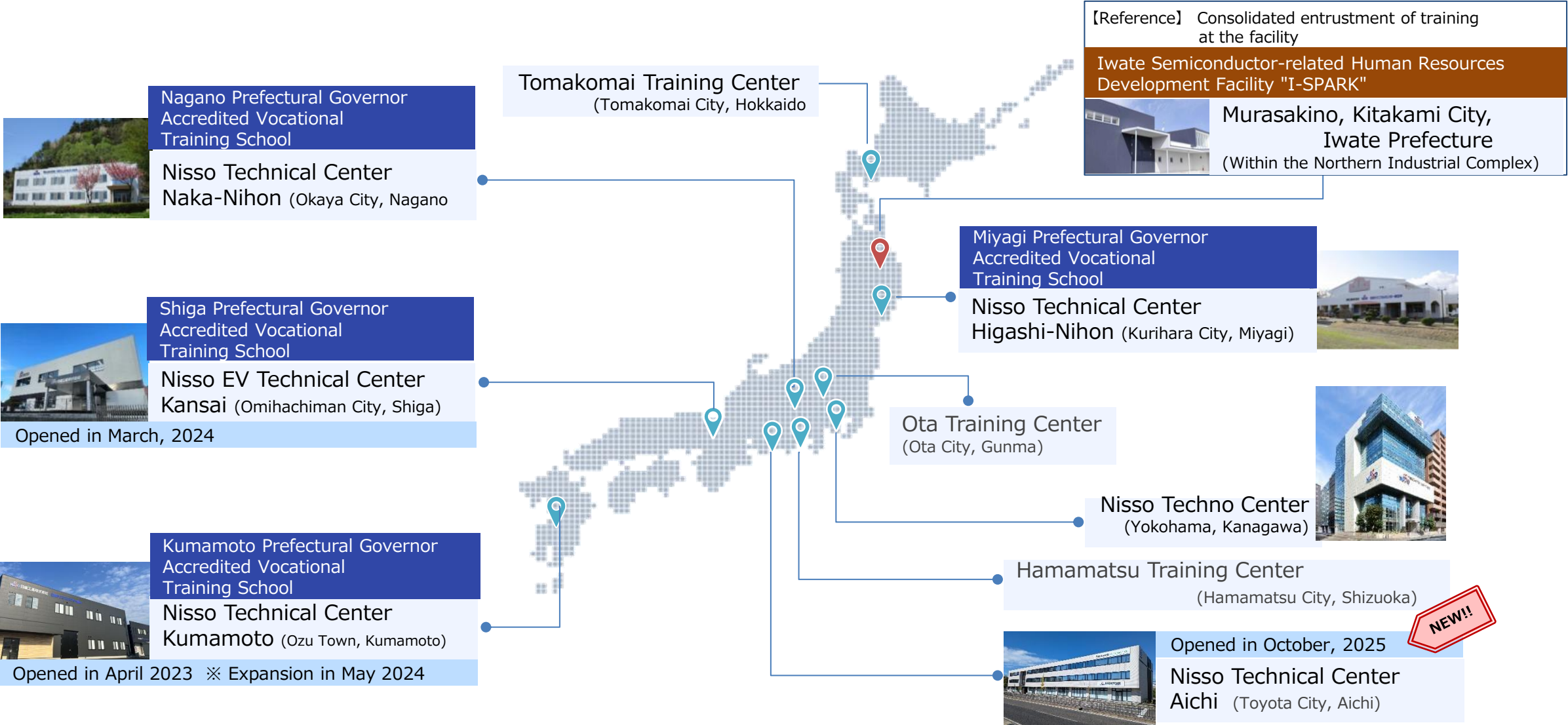
Industry Strategy: FY 3/2026 Trends by Industry

※NISSO HOLDINGS' own forecasts

	Automotive Industry (Automobile manufacturing · EV-related manufacturing industry)		Semiconductor Industry (Semiconductor manufacturing industry)		Electronics Industry (Electronic equipment manufacturing industry)	
Capital Investment	Cloudy 	Will be at a standstill	Sunny 	Will expand	Cloudy 	Will stagnate
Production Trends	Cloudy 	Will have mixed increases · decreases in production	Cloudy & sometimes sunny 	Will increase gradually	Cloudy 	Will have mixed increases · decreases in production
Operational Trends	Cloudy 	Operations will normalize	Sunny 	Operations will normalize	Sunny 	Operations will normalize
Personnel Trends	Cloudy 	Increase in staff · stagnation will be mixed	Cloudy & sometimes sunny 	Will increase staff gradually	Cloudy 	Increase in staff · stagnation will be mixed

In addition to the production items by industry, the differences between each manufacturer will be more clearly defined.
The impact of U.S. tariffs on **production will be limited, but downside risks will remain.**

Human Resources Development of the Nisso Group: Nationwide Network of Training Bases



● FY 3/2026 2Q (Interim Period) Educational achievements (total # of participants)

Points

- Engineer training increased YoY.
※ YoY: 991 (last FY)
- Demand for the NISSO HR Development Service (external employee training) is seasonal but steadily growing.
※ YoY: 168 (last FY)

Classification	Training content	FY 3/26 2Q
(Direct) Engineer training	Manufacturing equipment maintenance ・ manufacturing equipment technology Mechanical design ・ production technology Special education for industrial robots, etc.	1,047
(Direct) Manufacturing ・ production training	MONOZUKURI (manufacturing) education Foreman education Hazard simulation education, etc.	7,456
(Direct) Other training	Regular compliance education Career support training Qualification (enhancement) training, etc.	2,121
Nursing care ・ welfare training	Elder abuse prevention ・ physical restraint abolition training Accident prevention risk management training Infectious disease ・ food poisoning prevention training, etc.	1,163
Total		11,787
External employee training (Entrusted)	Fundamentals of mechanical maintenance Fundamentals of manufacturing equipment Hazard simulation education, etc.	430



Published the "Nisso Group Integrated Report 2025"

- Published the first Integrated Report for the Nisso Group in September 2025
- A wealth of information, including interviews with Directors and roundtable discussions with External Directors, on the determination of management to achieve the Medium-term Management Plan and the transformation of our business portfolio aimed at achieving sustainable growth

Nisso Group Integrated Report 2025

https://www.nisso-hd.com/ir/upload_file/m005-m005_09/20250901.pdf (in Japanese only)



Opened the Nisso Technical Center Aichi

- In October 2025, the Nisso Technical Center Aichi opened in Toyota City, Aichi Prefecture
- It will be possible to enhance manufacturing skills and develop highly skilled human resources capable of responding to rapid changes in automobile manufacturing sites
- Not only can trainees use XR for practical training, but XR development engineers can also develop their own custom software for business partners
- It is a training facility for Group employees as well as employees of business partners



Launched Promotional Campaign featuring Actor Takumi Saito in New Commercials, etc.

- Starting in November, a new commercial for NISSO CORPORATION, a core subsidiary, will be released utilizing advertising slots on TV, video streaming services, and SNS
- The interaction between Takumi Saito and the main character expresses our feelings towards people that our Group has accumulated over the past 50 years since our founding. Produced to enhance awareness and bring about effects in both recruitment and sales in order to expand the engineering area
- The decision to cast Takumi Saito was made based on his high name recognition and commitment to filmmaking, including directing his own projects, and his efforts to promote work-style reforms on set



■ CM Overview

Title: "Film director, Takumi Saito" Edition
Starring: Takumi Saitō
Broadcast starts: November 2025~
※ Provided for Nippon Television Network's news zero
Special site
<https://www.717450.net/cm2025/>
(in Japanese only)

Future Prospects:

FY 3/2026 Full-year Consolidated Forecasts

● FY 3/2026 Full-year Consolidated Forecast (April 1, 2025 ~ March 31, 2026) (Unit: Million yen)

	FY 3/25 Results		FY 3/26 Forecast		Year-on-Year	
	Results	% of Total	Forecast	% of Total	Increase (Decrease)	% Change
Net sales	101,560	100.0%	115,000	100.0%	13,439	13.2%
Operating profit	3,555	3.5%	4,000	3.5%	444	12.5%
Ordinary profit	3,563	3.5%	4,000	3.5%	436	12.2%
Profit attributable to owners of parent	1,935	1.9%	2,500	2.2%	564	29.1%

Priority Implementation Items for the Second Half (2H)

Due to the adverse effects of U.S. tariffs on business confidence, we are strengthening sales efforts to meet human resources needs outside of our focus industries.

While continuing our Industry Strategy, we will aim to secure net sales by developing business partners that are resilient to external influences. In a challenging recruitment environment, we will increase the number of new hires by increasing the number of industries that meet the needs of job seekers, thereby improving the hiring rate of applicants.

In addition, to expand global human resources, we will strengthen human resource mobility with Asian countries, particularly Vietnam. At the same time, we will expand our educational framework to develop human resources who not only possess technical skills but also understand Japanese culture.

We will also strengthen promotions centered around new commercials to increase the number of enrolled engineers, continue investing in engineer development, and aim to expand net sales.

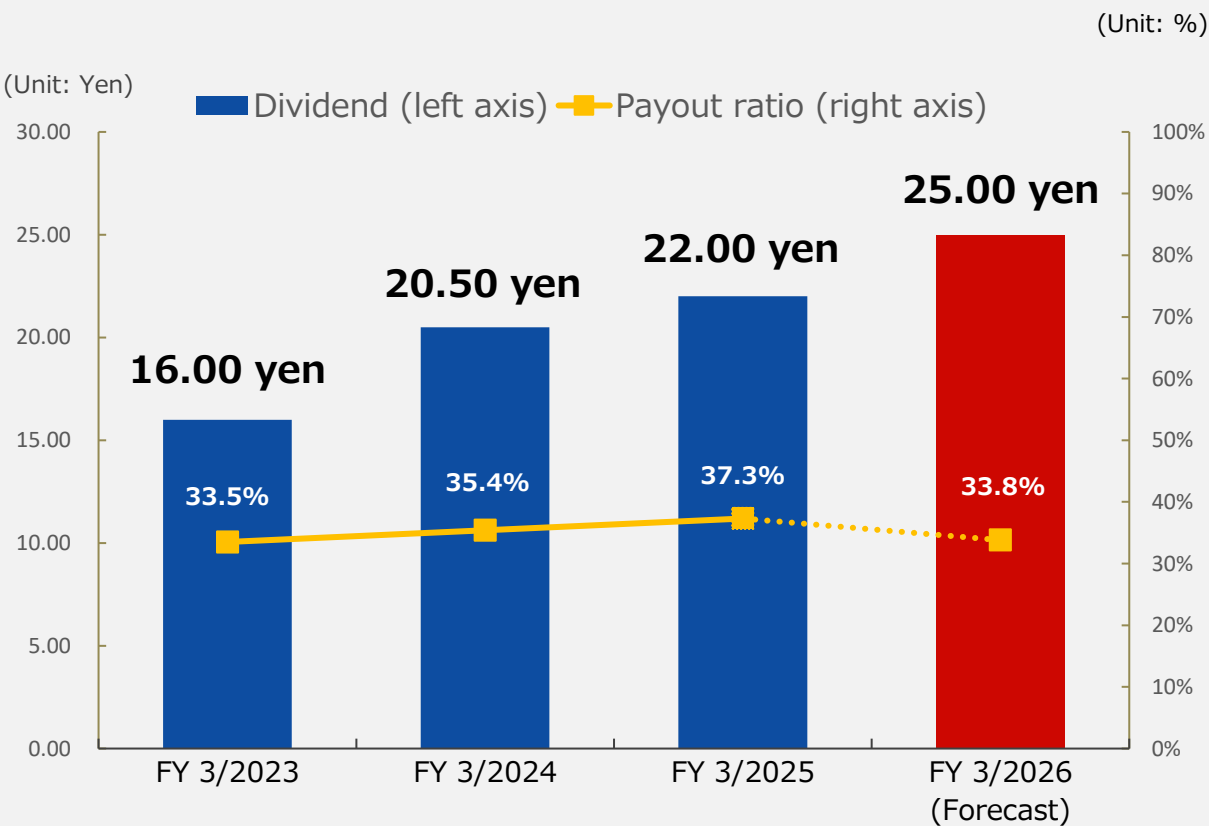
Basic Policy

NISSO HOLDINGS considers the redistribution of profits to shareholders and the enhancement of corporate value as key management issues. In addition, by setting the consolidated dividend payout ratio of 30% or more as a general standard, NISSO HOLDINGS' basic policy is to continue to steadily redistribute profits to all of our shareholders.

FY 3/2026 Dividend Forecast

NISSO HOLDINGS expects to pay a dividend of 25.00 yen per share (consolidated dividend payout ratio of 33.8%).

Dividend and Payout Ratio



※Until FY 3/2023, the figures for NISSO CORPORATION before the holding company structure are presented.

Financial Condition: Consolidated Balance Sheet

(Unit: Million yen, %)

Points

① Business combination

Assets and liabilities increased due to an increase in the number of consolidated subsidiaries following the acquisition of shares.

② Tax payments

"Income taxes payable" of current liabilities decreased due to the payment of income taxes and other taxes.

③ Borrowings・repayments

"Short-term loans payable" of current liabilities increased due to the procurement of short-term working capital. In addition, "long-term loans payable" of non-current liabilities decreased due to the scheduled repayment of borrowings.

④ Overall

As a result of the above, total assets increased by 11.6%, total liabilities increased by 22.5%, and total net assets increased by 2.2% compared to the end of the previous fiscal year, resulting in an equity ratio of 48.4%.

	Mar. 2025-end		Sep. 2025-end		Increase (Decrease)
	Amount	% of Total	Amount	% of Total	
Current assets	20,408	65.3	20,948	60.0	539
Cash and deposits	8,186	26.2	7,357	21.1	(828)
Notes and accounts receivable – trade	11,223	35.9	12,369	35.4	1,145
Non-current assets	10,867	34.7	13,965	40.0	3,097
Property, plant and equipment	5,337	17.1	5,602	16.0	264
Intangible assets	1,414	4.5	3,586	10.3	2,171
Investments and other assets	4,115	13.2	4,776	13.7	660
Total assets	31,276	100.0	34,913	100.0	3,636
Current liabilities	12,233	39.1	15,191	43.5	2,958
Short-term loans payable	-	-	2,000	5.7	2,000
Accrued expenses	6,174	19.7	7,220	20.7	1,045
Income taxes payable	771	2.5	431	1.2	(339)
Provision for bonuses	1,551	5.0	1,678	4.8	127
Non-current liabilities	2,247	7.2	2,549	7.3	301
Long-term loans payable	1,038	3.3	793	2.3	(245)
Total liabilities	14,481	46.3	17,740	50.8	3,259
Shareholders' equity	16,399	52.4	16,802	48.1	403
Non-controlling interests	295	0.9	276	0.8	(18)
Total net assets	16,795	53.7	17,172	49.2	377
Total liabilities and net assets	31,276	100.0	34,913	100.0	3,636

Financial Condition: Consolidated Statement of Cash Flows

(Unit: Million yen)

Points

①Cash flows from operating activities

Proceeds such as profit before income taxes of 952 million yen absorbed income taxes paid of 749 million yen, resulting in proceeds of 445 million yen.

②Cash flows from investing activities

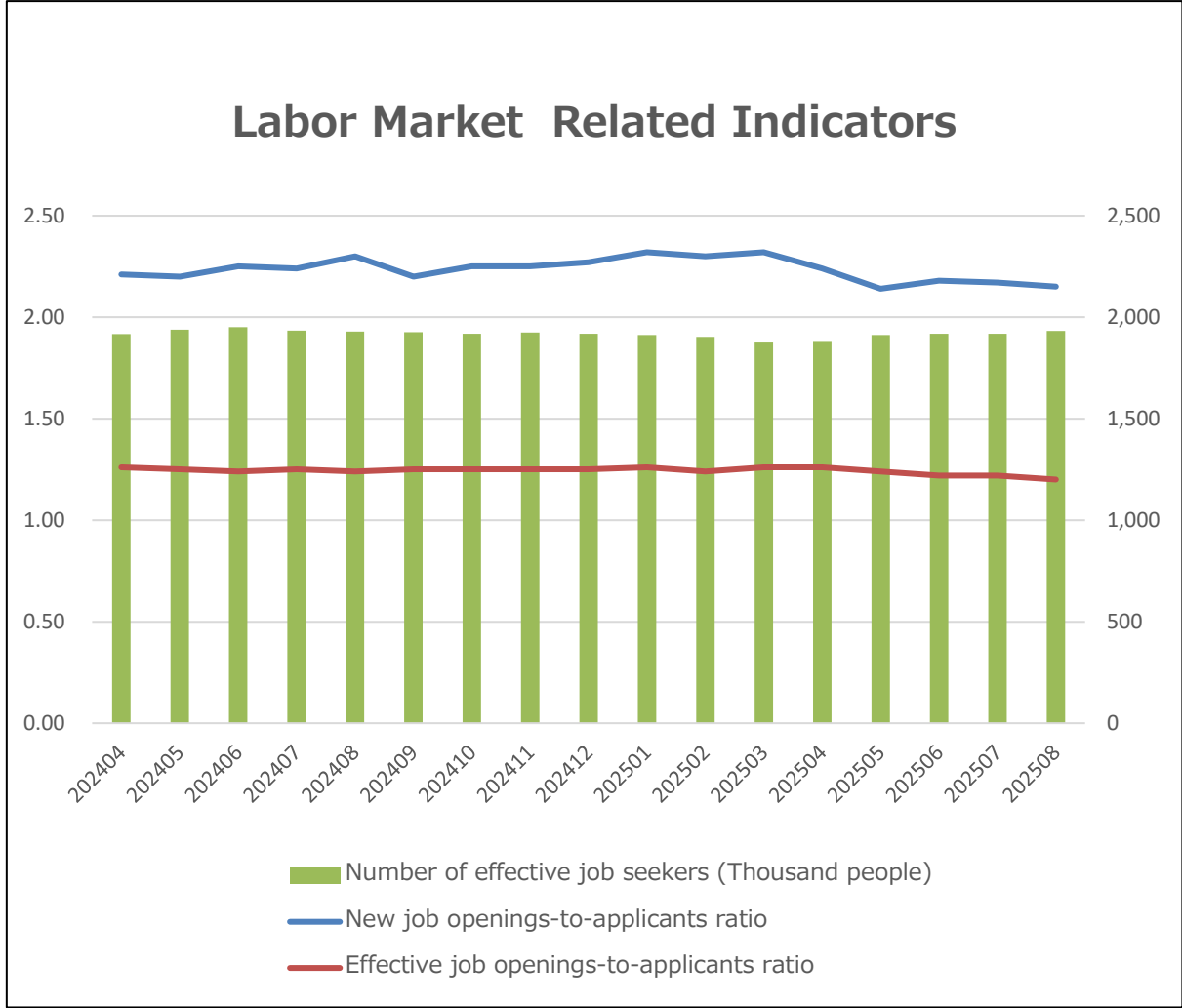
Expenditures amounted to 464 million yen, mainly due to expenditures of 306 million yen for the purchase of shares of subsidiaries resulting in change in scope of consolidation due to business combinations.

③Cash flows from financing activities

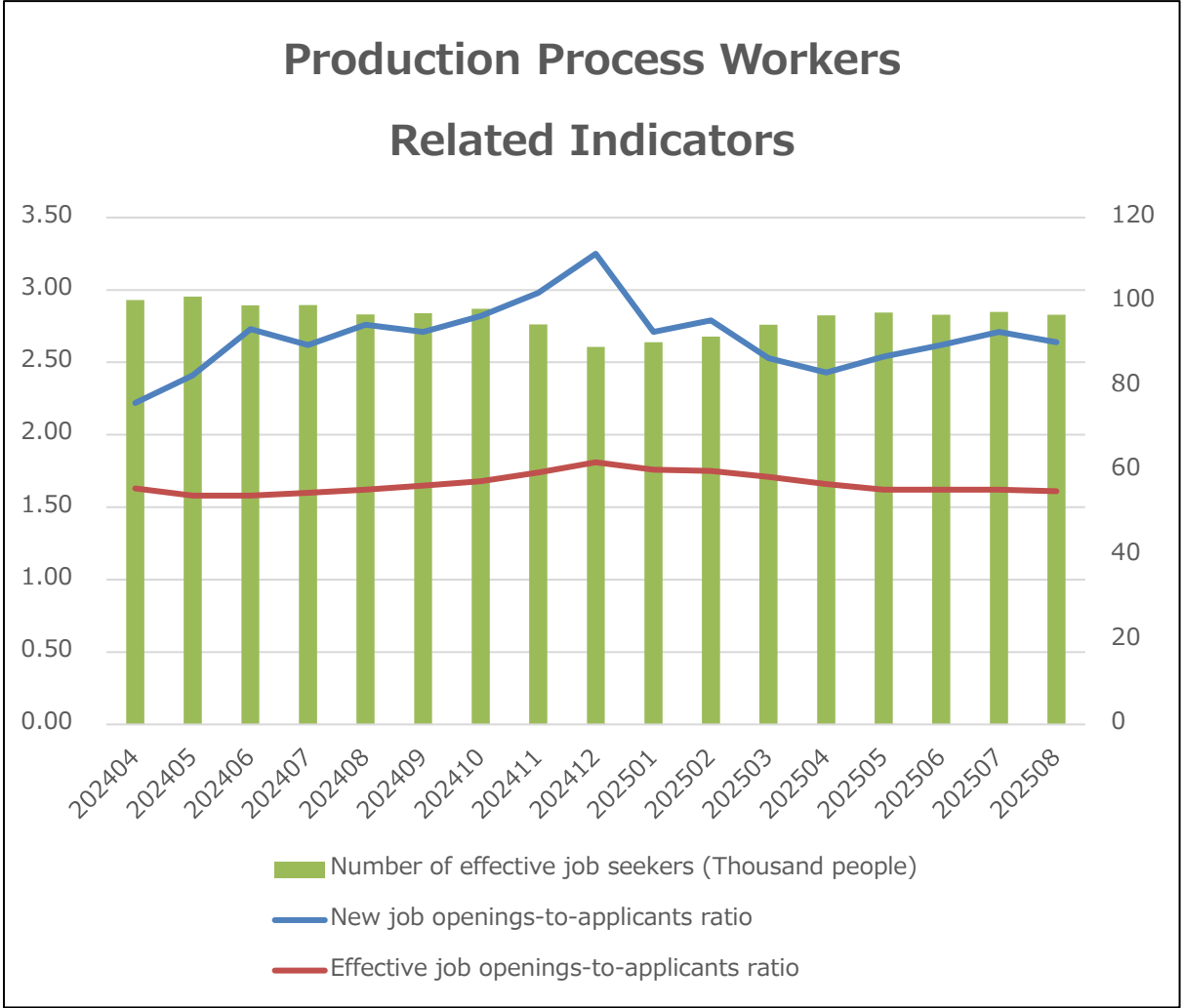
Proceeds from short-term loans payable of 2,000 million yen, expenditures for repayments of long-term loans payable of 2,064 million yen, and cash dividends paid of 725 million yen resulted in expenditures of 810 million yen.

	FY 3/25 Interim Period	FY 3/26 Interim Period	Increase (Decrease)
	Amount	Amount	
Cash flows from operating activities	(998)	445	1,444
Cash flows from investing activities	(1,942)	(464)	1,477
Cash flows from financing activities	(947)	(810)	136
Net increase (decrease) in cash and cash equivalents	(3,888)	(828)	3,059
Cash and cash equivalents at beginning of period	9,641	8,186	(1,454)
Cash and cash equivalents at end of period	5,752	7,357	1,604

Labor Market Related Indicators

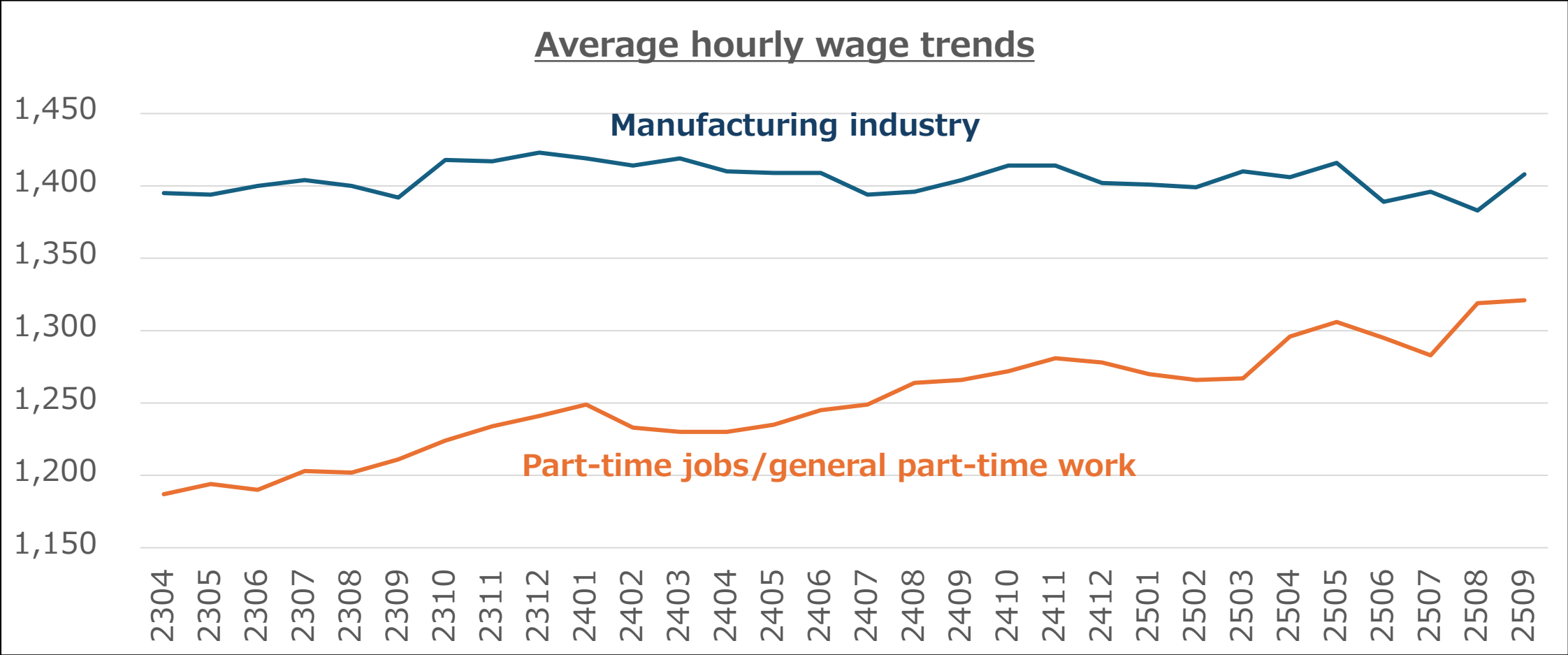


Production Process Workers
Related Indicators

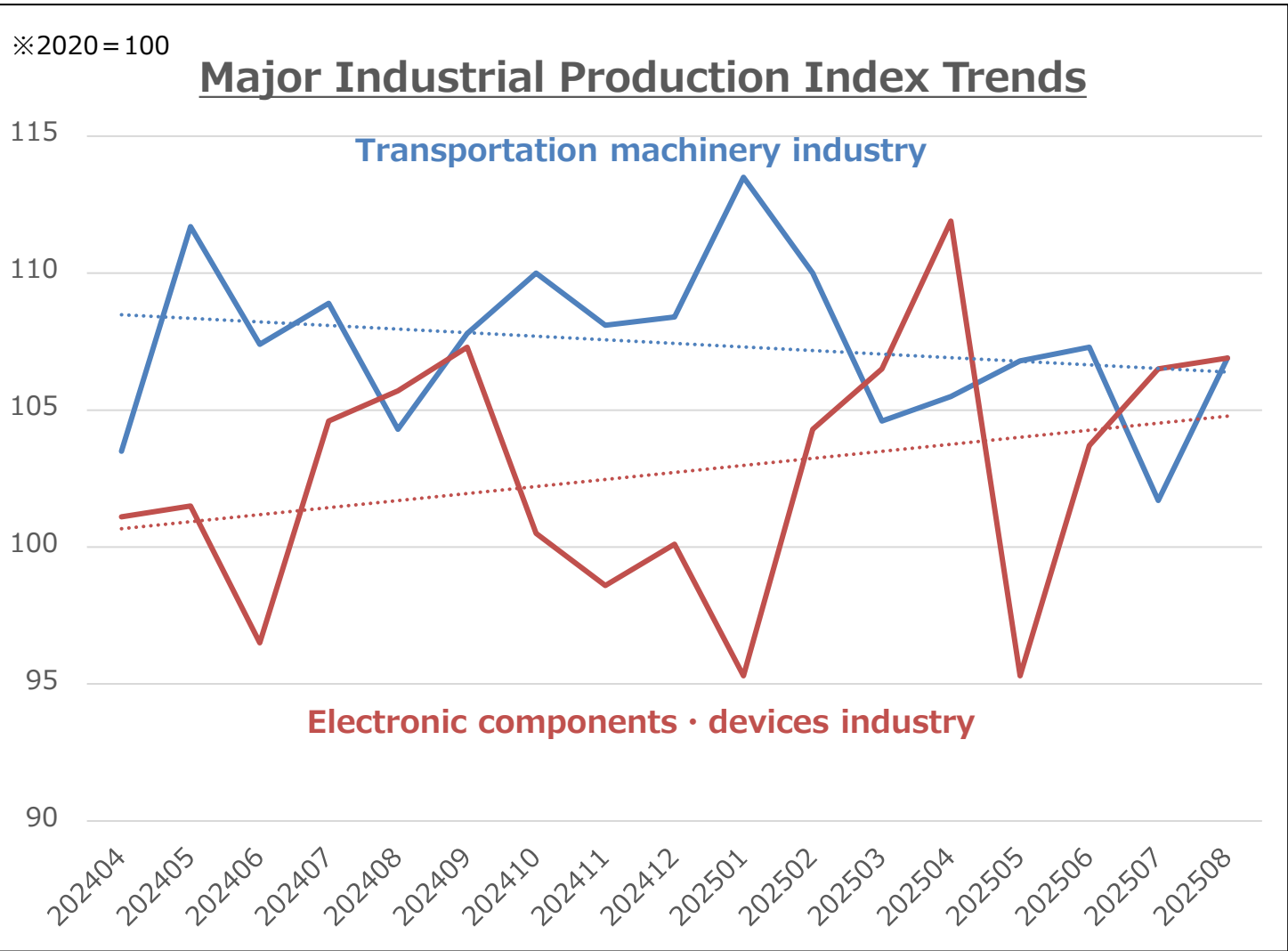


※ Source: General Employment Placement Situation (Employment Security Statistics), Ministry of Health, Labour and Welfare

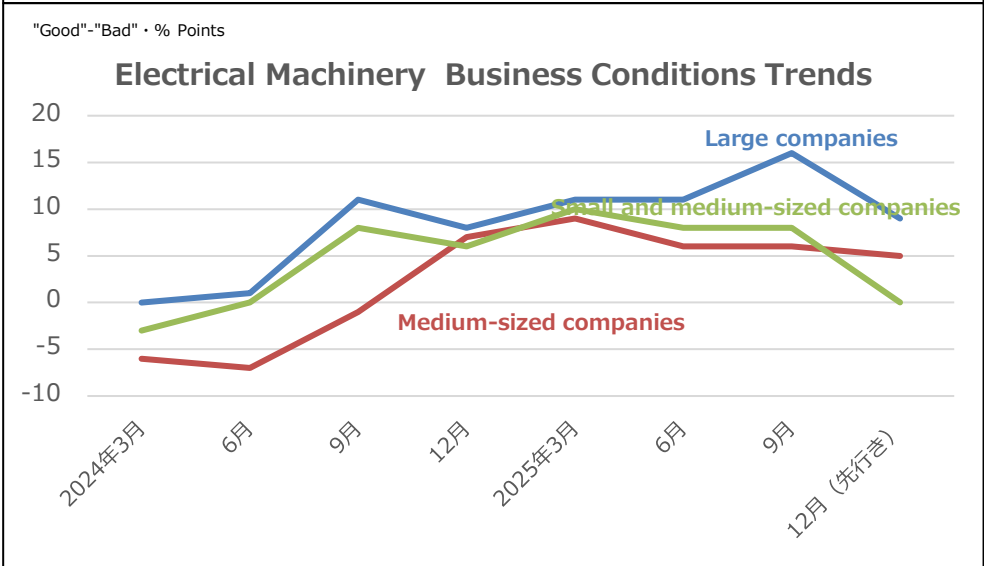
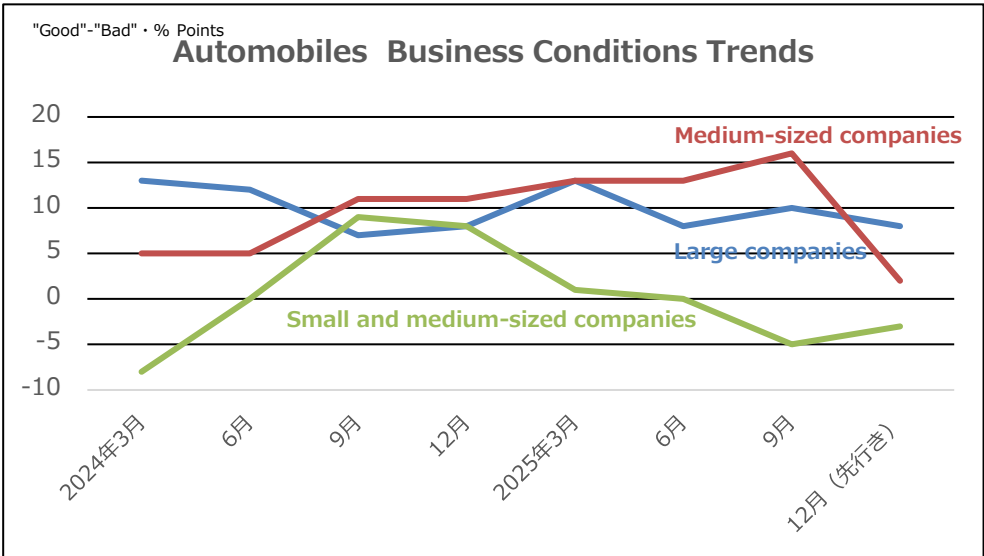
The average hourly wage for part-time workers, including those in food and beverage, sales, and service jobs, is in the lower 1,300 yen range and trending upwards, while the average hourly wage for the manufacturing industry remains at around 1,400 yen, maintaining its superiority.



※ Source: Confidence Interworks
※ Source: Mynavi Career Research Lab



※ Source: Ministry of Economy, Trade and Industry, Indices of Industrial Production (Seasonally adjusted)



※ Source: Manufacturing Business Conditions Assessment, Short-Term Economic Survey of Principal Enterprises in Japan

Concluded basic agreement on joint human resources development with Thai educational institutions and local corporations

In September 2025, NISSO CORPORATION reached an agreement with the Faculty of Engineering and the Faculty of Humanities and Sciences at “Sripatum University” in Thailand and a local human resources company “NA BANGKOK RECRUITMENT CO., LTD.” to promote a 【Joint Human Resources Development Project】 for the purpose of developing Thai engineers with advanced engineering knowledge and Japanese language proficiency to meet the needs of Japanese companies and the global market.

**Indian Institute of Information Technology launches educational program for NISSO CORPORATION**

In June 2025, NISSO CORPORATION concluded an agreement with the "Indian Institute of Information Technology," an Indian educational institution, to officially start an education program for IT engineers.



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The forward-looking statements and performance forecasts contained in this document are forecasts determined by NISSO HOLDINGS based on information available at the time of preparation, and include potential risks and uncertainties. Therefore, please be aware that the actual results may differ greatly from the forward-looking statements described due to changes in various factors.

〈For future IR-related inquiries〉

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