

### To a Holdings Structure



We, the the Nisso Group,

established NISSO HOLDINGS Co., Ltd. in October 2023

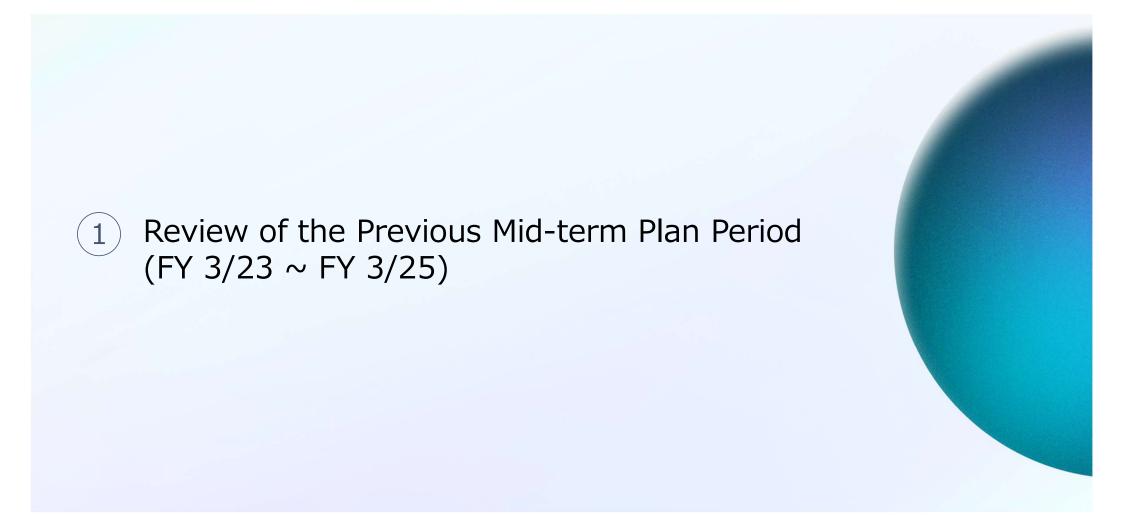
to rapidly facilitate swift decision-making and strategic, agile execution of M&A, create new business opportunities that will become the next core businesses, establish an appropriate capital policy, and optimize management resources.

We aim to become a company with even greater appeal by establishing a seamless business management structure for the entire Group and an environment that enables each of the companies to become an operating company with a high level of expertise specialized in each field, and managing the development of people, creation of workplaces, and other aspects of well-being, based on our recognition that human resources are essential "capital" who function as the central driving force in our businesses.

事業を支えてきた「人」を根幹としながら新たな領域を開拓



- Review of the Previous Mid-term Plan Period (FY 3/23 ~ FY 3/25)
- Basic Policy · Social Environment Awareness · Mission Achievement Story
- New Medium-term Management Plan (FY 3/26 ~ FY 3/28)
- 4 Management Targets and Financial Indicators
- 5 Company Profile



### **Review of the Previous Medium-term Management Plan Period**

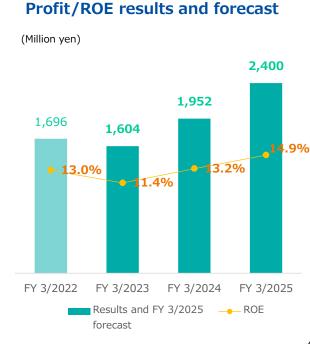


In the previous Medium-term Management Plan period, we set high plan targets because we anticipated demand for human resources as we emerged from the COVID-19 pandemic. Despite our efforts, multiple factors hindered our ability to maintain operations as expected: The rebound in the semiconductor industry was slower than expected, supply chain disruption from geopolitical risk also resulted in repeated parts shortages in the automotive industry, and quality control issues occurred.

Despite the severe environment, we invested in educational facilities and equipment, according to plan, to adapt human resources development to the changing human resources needs resulting from technological innovation. Although we did not achieve the targets in the plan, our clients appreciated the high quality of our service. As a result, the number of contracts concluded during unit-cost negotiations exceeded the plan and we achieved growth in both net sales and profit.







## **Review of the Previous Medium-term Management Plan Period**



Management Strategy		Initiative Results * See the Appendix on P. 50 for more information.	
<b>Business Strategy</b>	Business portfolio strategy	<ul> <li>Advanced the industry strategy</li> <li>Added EYE'S Co., Ltd. as a consolidated Group subsidiary</li> <li>Alliances with different industries: Doctors, Interstellar Technologies, APB</li> </ul>	夢重力のシゴトを。  期限の可能性を使わた亨里草に野を養せて、 日曜工業は、宇宙の様々(ファラカア)アリンズは、単記集は、ではの後の(ファラカリンズは、単記集しています。
	<ul> <li>Provision of services in response to changing MONOZUKURI (manufacturing)</li> </ul>	<ul> <li>Expanded training facilities (Kumamoto, Kansai)</li> <li>Pursued industry-government-academia collaboration (in five regions nationwide)</li> <li>Exhibited at Manufacturing World Japan</li> </ul>	COLLABOR.
Infrastructure Strengthening Strategy	<ul> <li>Practice of human capital management</li> <li>Response to human resources mobility</li> </ul>	<ul> <li>Reformed personnel system</li> <li>Enhanced educational facilities and programs (for engineers and nurses)</li> <li>Promoted changing careers to be an engineer</li> </ul>	
	<ul> <li>Realization of business transformation by digitizing business operations</li> </ul>	<ul> <li>"Cloud Staffing" dispatch contract management</li> <li>"Start engineer" e-learning to train new personnel</li> <li>Use of IT in recruitment operations</li> </ul>	
	Strengthening of governance	<ul><li>Switched to a pure holding company structure</li><li>Established an Audit &amp; Supervisory Committee</li></ul>	





#### **Founding Philosophy**

## **Nurturing and Bringing Out the Best in People**

We, the Nisso Group with Human Resources Solution Services that support the growth of companies and people

#### **MISSION**

We will fulfill our Mission of

Creating opportunities and hopes for people to work

**VISION** 

To transform into a corporate group with high-growth potential

### **Social Environment Awareness: Industry Trends**





#### Society 5.0 **People** × **Cutting-edge technology**











People will be able to access information instantaneously through smartphones, tablets, and other devices, and it will be possible to use online services anywhere in the world, making remote operation possible.

 Automation technology and AI will improve the efficiency of work and processes, reducing the time and labor required.





#### **Sustainable**

Decarbonize (achieve carbon neutrality) and adopt a circular (recycling-oriented) approach to resources and energy or use digital to create an ecosystem

#### **People-centered**

Maximize profit through collaboration between people and robots

#### Rebound ability

Introduce methods of using digital technology and acquire the management capability to overcome crisis conditions

Realize more sustainable, humane industries through maximal use of human intelligence and creativity and coordinated work of people and technology.

Re-evaluate the role of people, and emphasize situations where people can assume responsibility for important decisions and creative activities.

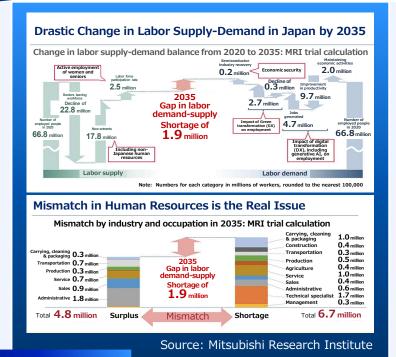
This will make more sustainable, efficient production methods and business models possible.

### **Social Environment Awareness: Labor Market Trends**



We anticipate expansion of the gap between supply and demand and a labor shortage despite implementing corrective measures





Mobility of the labor market will accelerate even more

### **Story of Mission Achievement**







### **New Medium-term Management Plan Policy**



We will respond to digital transformation (DX), Green transformation (GX), AI, and other transformative changes while carefully maintaining financial discipline and increasing the sophistication of governance, risk management, compliance, and security (GRCS). We will deepen the quality and content of the services we provide in our core business, the General Human Resources business, by taking a completely fresh look at business processes, and will increase engagement with clients and workers as we engage in an in-depth search for new services that will lead to the resolution of social issues such as an aging society with a low birthrate, increasing mobility of human resources, improvement in productivity, well-being, and diversity.

We will provide new services through co-creation with stakeholders.



### Management Philosophy and Policy

### **Business portfolio diversification and expansion**

**3-1 Financial Strategy** 

Management strategies

**3-2 Non-financial strategies** 

- Expanding the ROIC spread
- Appropriate business resource allocation and shareholder return policy
- Practice of human capital management
- Environmental and social initiatives
- Strengthening governance

Delving deeper into existing core areas



Industry strategy

Development strategy

**3-3 Business** strategies -Co-creation-

Exploring new areas ation of new ser

**General Human Resources Services** 















**New Initiatives** 



**3-4 DX strategy** 

Building/Strengthening digital infrastructure Visualizing/Improving sophistication of management Business reform/Improving efficiency/Automation



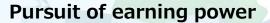
### **Financial Strategy**



NISSO HOLDINGS will closely monitor our own cost of capital (cost of equity and weighted average cost of capital (WACC)) and will strive to pursue earning power and improve capital efficiency by using return on equity (ROE) and return on invested capital (ROIC) as key management indicators. In addition, we will strive to enhance corporate value by realizing a structure in which ROIC exceeds the cost of capital (weighted average cost of capital (WACC)) in a stable manner.

# Sustainable Enhancement of Corporate Value

Expansion of equity spreads, expansion of ROIC spreads



- Adding of value to existing businesses
- Review of business portfolio
- Investment in growth areas
- Improvement of operational efficiency through the use of digital technology
- Investment in human resources

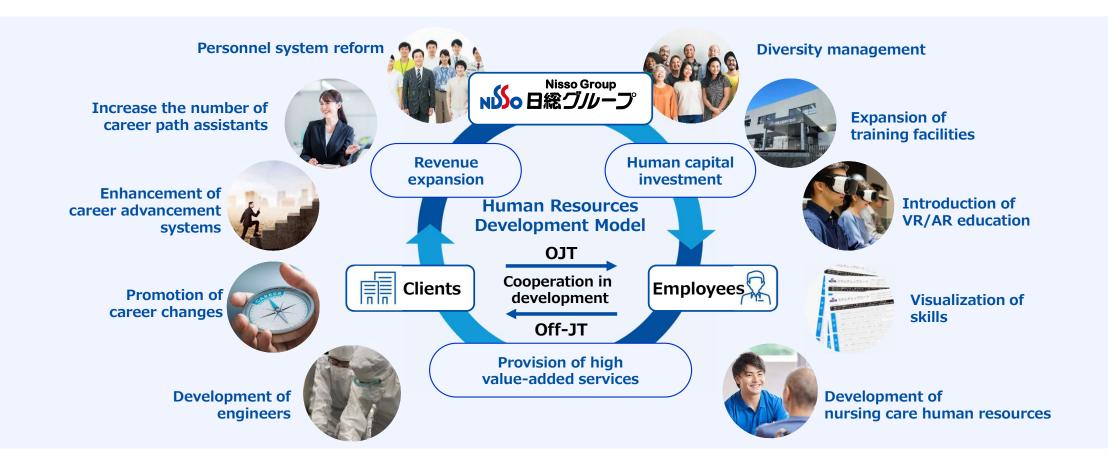
## Maintenance of financial discipline and improvement of capital efficiency

- Appropriate allocation of management resources
- Appropriate utilization of debt
- Optimal shareholder returns (stable dividends · share buybacks)
- Timely and appropriate information disclosure



## **Non-financial Strategies**Practice of Human Capital Management





### **Non-financial Strategies**

"Environmental" and "Social" Initiatives



#### **Sustainability Policy**

In order to achieve our mission of "Creating opportunities and hopes for people to work", we, the Nisso Group, aim to achieve sustainable business growth and realize a sustainable society by establishing policies on human rights, labor, the environment, safety and health, and ethics, and are advancing initiatives to solve social issues through the provision of Human Resources Solution Services that support the growth of companies and people.

**Human Resources Development Policy** 

**Improvement Policy** 

**Policy on Human Rights** 

Occupational Safety and

**Environmental Policy** Response to climate change





**∢**=>

3 GOOD HEALTH

13 CLIMATE ACTION











Promoting active participation of employees with disabilities Number of employees (as of Jun. 30, 2024): **252** 



co-creation

**Business Partners** 

**Employees** 



**Community and** Society



**Shareholders** 



and Investors



Clients



#### **Response to Climate Change**

Member of the TCFD Consortium, enhancing disclosure of information









**Ethics Policy** Compliance

and Labor

**Health Policy** 

Safety and health



### **Non-financial Strategies** Cases of Putting Diversity into Practice

—Generating Active Participation of Employees with Disabilities





## Be a company that clients choose

Respond to broader, more sophisticated client needs

Generate a pool of human resources who can actively participate in society at large

Engage in active co-creation with Group companies

Employees with disabilities grow



Taking on the challenges of new occupations and new work

Increasing motivation

Improving skills/abilities

Implementing new workstyles

## Creating opportunities for active participation

- Strategic sales in the IT area
- Group collaboration
- Introduction/Dispatch business



#### **Human resources development**

• OJT and training \* Supported by a job coach

#### Career path system

- Leader system
- Meister apprenticeship system



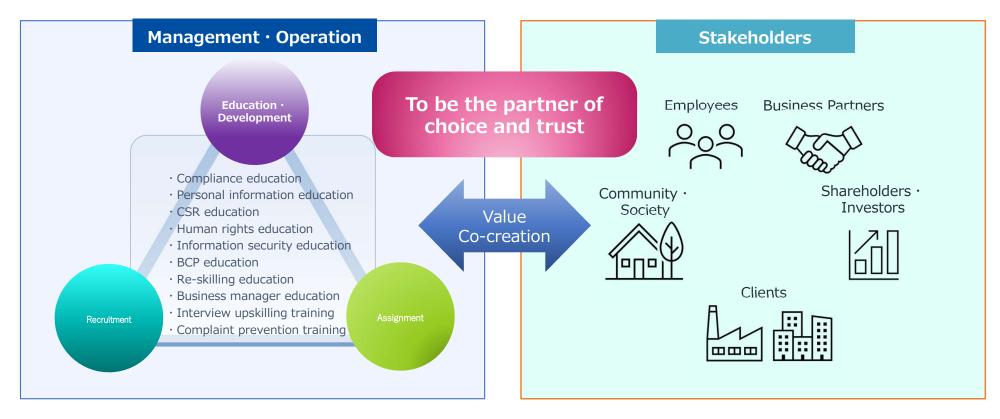
#### **Improving engagement**

- Celebration/Award system
- Participation in Abilympics (work skill Olympics)

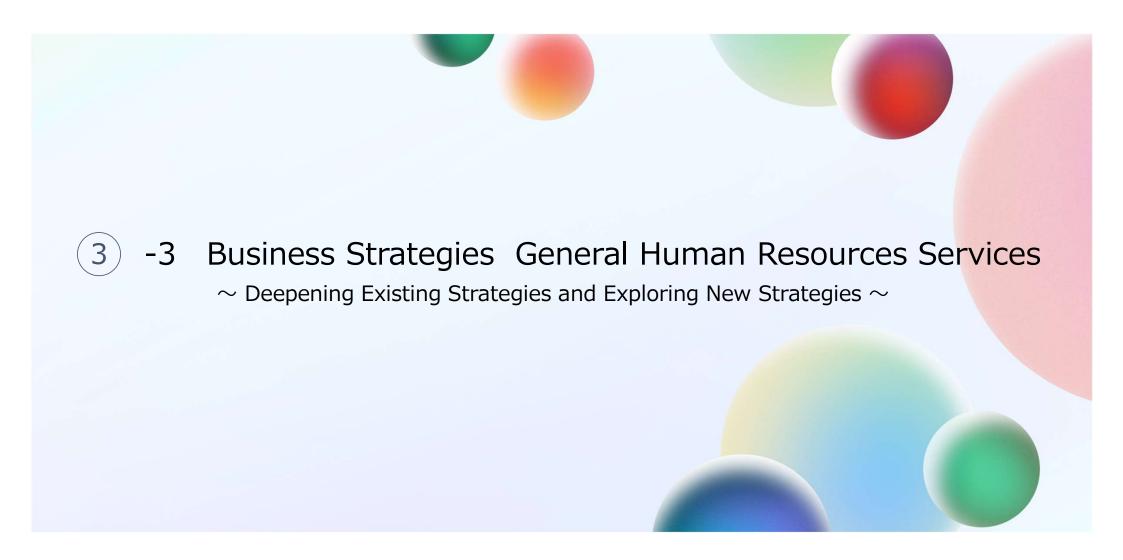
st Job coach: Person who is employed by a company to coach people employed at that company

## **Non-financial Strategies**Strengthening of Governance





As a corporate group with strengths in human resources development, we will implement educational programs to maintain governance and continue our efforts to earn the trust of our stakeholders.



### **Deepening Existing Strategies**

Technological Innovation Resulting in Changing Needs of a Changing Industry





### **Deepening Existing Strategies Industry Strategy**



As the industrial structure changes at an accelerating pace against the backdrop of technological innovation and environmental issues, the image of human resources required for each industry is also changing every moment. In particular, in order to meet the human resources needs of Japan's leading industries centered on automobiles, semiconductor, and electronics, we have established training facilities equipped with the latest manufacturing equipment to develop high value-added human resources, and provide strong support to the transforming industrial world.

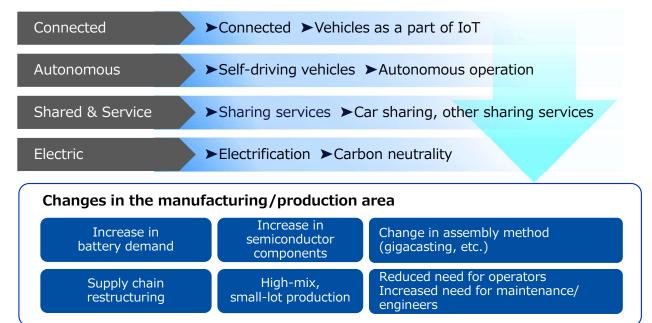


We also actively participate in industry-government-academia collaborations, and are currently participating in 5 educational consortiums nationwide to promote the improvement of the quality of education. (See P29)

## **Deepening Existing Strategies Industry Strategy Automotive**



#### Automotive industry being changed by CASE



The automotive industry is said to be undergoing a once-in-a-century transformation. We will continue to contribute to transformation of the industry through human resources.

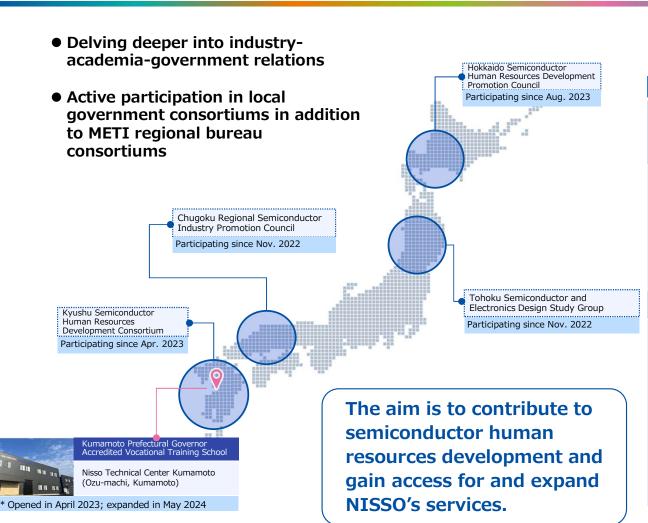
Liquid LiB Production Locations Mainly for Vehicles in the Kansai Area				
Lithium Energy Japan	Shiga			
Panasonic Energy Co., Ltd.	Suminoe, Osaka			
Panasonic Energy Co., Ltd.	Kaizuka, Osaka			
Panasonic Energy Co., Ltd.	Wakayama			
Blue Energy Co., Ltd.	Kyoto			
Vehicle Energy Japan Inc.	Kyoto			
Prime Planet Energy & Solutions, Inc.	Kasai, Hyogo			
Prime Planet Energy & Solutions, Inc.	Himeji, Hyogo			
Prime Planet Energy & Solutions, Inc.	Sumoto, Hyogo			
Prime Planet Energy & Solutions, Inc.	Tokushima			

★ Participating in Kansai Storage Battery Human Resources Development Consortium



## Deepening Existing Strategies Industry Strategy Semiconductor and Electronics





2024 onward: Examples of information on new investments in semiconductor plants (From company announcements/various media)

Start-up Area Company name Broduct					
Area	Company name	Product			
Chitose, Hokkaido	Rapidus Corporation	2 nm (300 mm)			
Ohira, Miyagi	JSMC	55 nm 40 nm 28 nm (300 mm)			
Koshi, Kumamoto	SONY	Image sensors			
Kikuyo, Kumamoto	Mitsubishi Electric Corporation	SiC power			
Isahaya, Nagasaki	KYOCERA Corporation	Fine ceramic parts, etc.			
Isesaki, Gunma	Shin-Etsu Chemical Co., Ltd.	Semiconductor lithography materials			
Kitakyushu, Fukuoka	Mitsubishi Chemical Group Corporation	Light-sensitive polymers for photo resist			
Higashihiroshima, Hiroshima	Micron Memory Japan, K.K.	1 γDRAM (300mm)			
Kitakami, Iwate	KIOXIA Iwate Corporation	NAND flash memory (300mm)			
Nomi, Ishikawa	KAGA TOSHIBA ELECTRONICS CORPORATION	Power semiconductors (300 mm)			
Kai, Yamanashi	Renesas Electronics Corporation	Power semiconductors (300 mm)			
Yokkaichi, Mie	KIOXIA Corporation	3D flash memory (300 mm)			
Kikuyo, Kumamoto	JASM	28 nm 22 nm 16 nm 12 nm (300 mm)			
Kunitomi, Miyazaki	LAPIS Semiconductor Co., Ltd.	Power semiconductors (150 mm)			
	Chitose, Hokkaido Ohira, Miyagi Koshi, Kumamoto Kikuyo, Kumamoto Isahaya, Nagasaki Isesaki, Gunma Kitakyushu, Fukuoka Higashihiroshima, Hiroshima Kitakami, Iwate Nomi, Ishikawa Kai, Yamanashi Yokkaichi, Mie Kikuyo, Kumamoto	Chitose, Hokkaido Rapidus Corporation  Ohira, Miyagi JSMC  Koshi, Kumamoto SONY  Kikuyo, Kumamoto Mitsubishi Electric Corporation  Isahaya, Nagasaki KYOCERA Corporation  Isesaki, Gunma Shin-Etsu Chemical Co., Ltd.  Kitakyushu, Fukuoka Mitsubishi Chemical Group Corporation  Higashihiroshima, Micron Memory Japan, K.K.  Kitakami, Iwate KIOXIA Iwate Corporation  Nomi, Ishikawa KAGA TOSHIBA ELECTRONICS CORPORATION  Kai, Yamanashi Renesas Electronics Corporation  Yokkaichi, Mie KIOXIA Corporation  Kikuyo, Kumamoto JASM  Kunitomi, Miyazaki LAPIS Semiconductor			

## Deepening Existing Strategies Recruitment Strategy

**Expanding Recruitment of Global Human Resources** 





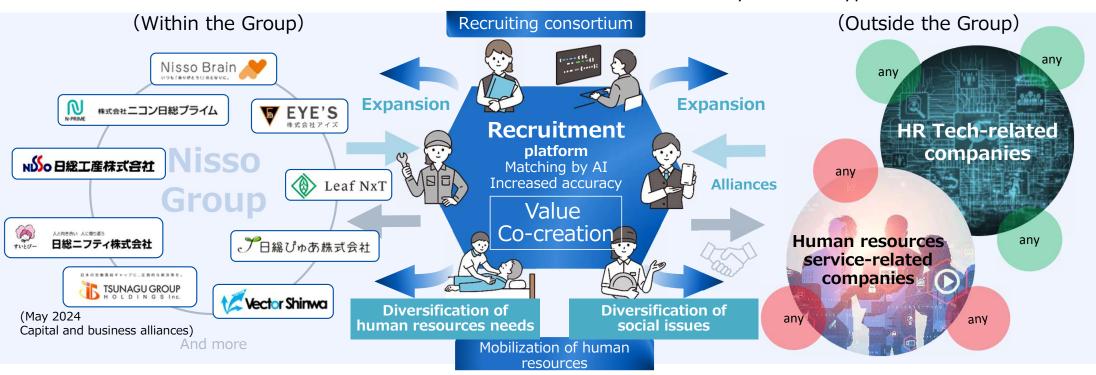
\*RBA: Responsible Business Alliance



## **Deepening Existing Strategies Recruitment Strategy Targeting Zero Mismatches**



Despite the declining population of working age, mismatches are occurring at recruitment sites on a nearly daily basis. Mismatches can be resolved if recruitment sites have a menu of many different types of work to offer.



Reach zero mismatches by building and deploying a recruitment platform that utilizes Group synergies to respond to diversifying social issues and meet human resources needs.

## **Deepening Existing Strategies Development Strategy NISSO HD's Development Abilities**



[Nisso Technical Center Higashi-Nihon]

[Nisso Technical Center Naka-Nihon] [Nisso EV Technical Center Kansai]

[Nisso Technical Center Kumamoto]

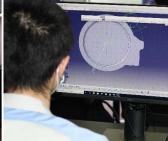
















Nurturing and Bringing Out the Best in People

#### **Core Competence**

Overwhelming Human Resources Development Capabilities







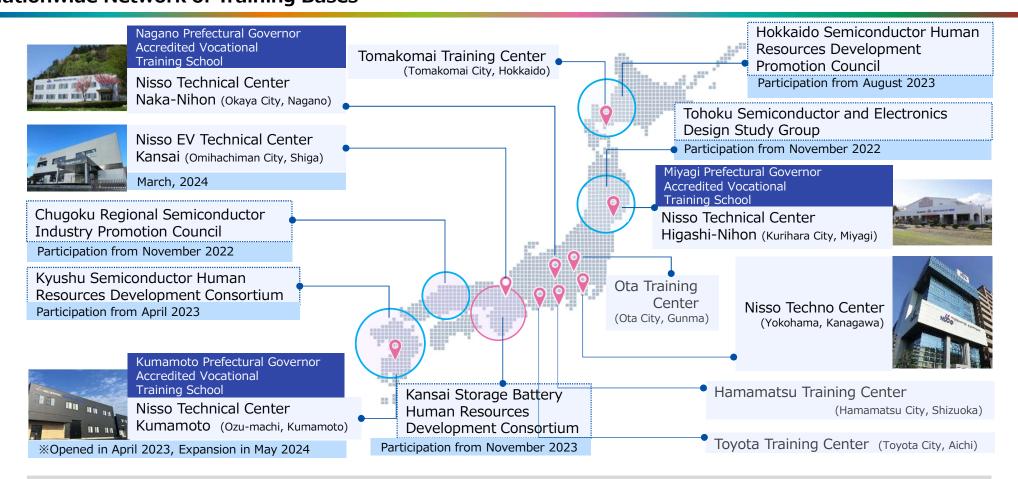






## Deepening Existing Strategies Development Strategy Nationwide Network of Training Bases





In order to meet the human resources needs of each industry, we will open new educational facilities and further promote industry-government-academia collaboration

## Deepening Existing Strategies Development Strategy Development of Semiconductor Human Resources



#### Facility characteristics

Location for training equipment technology engineers to support manufacturing of semiconductors and other electronic device systems.

- (1) Equipment technology order training (designed to address owned equipment and needs)
- (2) Subcontractor training (training for employees of business partners)
- (3) Conventional training (development of in-house engineers)

#### Curriculum characteristics

Our vocational training curriculum provides an environment where trainees can learn actual work skills, including learning through failure, not possible in on-the-job training at actual work sites. We implemented a short-term intensive training program consisting of classroom study (2F) and practical hands-on training (1F) in an environment where participants can learn by working onsite, including learning through failure.

#### Equipment characteristics

The training center became operational when we brought actual, cutting-edge 12-inch semiconductor manufacturing equipment online (etching, CVD).



Due in part to numerous client requests, we embarked on an expansion project in 2024. The area will be double the current area and will serve as a training that can accommodate up to three times the current capacity.

### **Deepening Existing Strategies Development Strategy**





#### Issues involved in the shift to EV

- Changing components
- Changing production processes
- Changing systems
- Changing human resources (skill) requirements

We think the demand for human resources who possess specialized knowledge of electrical engineering, battery technology, etc. will increase. We therefore think the need for new skills and training programs in the manufacturing industry will also increase.

## Rolling out a strategy aimed at adapting to the shift to EV and a sustainable future





Participating in the Kansai Storage Battery Human Resources Development Consortium

We opened a vocational training and certification school in Shiga Prefecture on March 25, 2024, and will increase EV training content in the future.



## Deepening Existing Strategies Development Strategy Meeting the Needs of a Changing Industry





In the Chubu and Tokai region,

We are planning to open a core training location to develop various kinds of engineers, mainly for absolutely essential maintenance in the rapidly changing automobile, storage battery, and semiconductor areas.

The main target for development is skill improvement/re-skilling of personnel who lack experience and manufacturing operators. Our plan is to accommodate external development needs as well as our own.

We are currently considering development and introduction of a curriculum that utilizes extended reality (XR) technology in addition to the actual core equipment.



The size of the human resources market is said to be around 10 trillion yen.

This market is expected to remain stable and continue growing while evolving in structure.

We will accelerate exploration of new human resources-based business models as we reflect on the essential nature of working.

In line with our founding philosophy of "Nurturing and Bringing Out the Best in People" we will co-create value with all of our stakeholders

as we create opportunities and hopes for people to work and continue to take on challenges targeted at being a group with high growth potential.

## **Exploring New Strategies Creation of New Services Education/Training Entrustment Services**





Plans to expand into areas such as IT, data science, and AI engineers

#### To be the partner of choice and trust

【Clients who have endorsed us】 ※Titles omitted

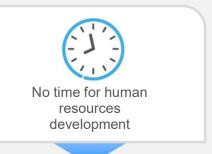
- Primearth EV Energy Co., Ltd. TDK Corporation Nikon Corporation Mitsubishi Electric Corporation Power Device Works
- KIOXIA Iwate Corporation DENSO IWATE CORPORATION RHOMBIC Corporation Kurihara city office other

## **Exploring New Strategies Creation of New Services Start engineer**



#### Issues involved in human resources development









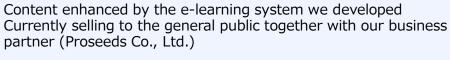




Content created from group training of over 2,000 people



A curriculum that even those with zero basic knowledge can understand





Easy-to-understand educational materials and a robust support structure



An extensive line-up, ranging from basic areas to new areas

# **Exploring New Strategies Creation of New Services**Manufacturing-related Human Resources Services Continuing to Expand



The Nisso Group will continue to support each client with customized services that utilize our Group synergies to the fullest extent for manufacturers who are confronting social issues head-on.

Decline in working-age population

**Aging employees** 

**Diversity management** 

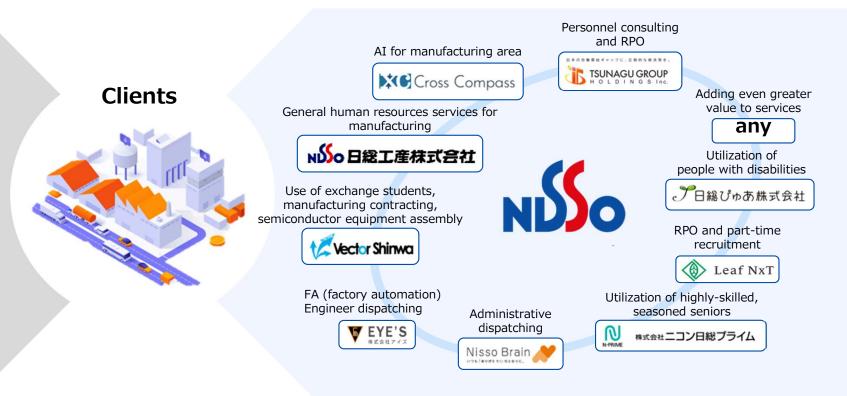
Using non-Japanese human resources

Pursuing work-style reform

Human capital management

Responding to technological innovation

Reducing environmental load





# **Nursing Care · Welfare Services**Business Environment and Social Issues



#### Status of Elderly • Nursing Care Staff

■ Trends in	2020			2030			Growth rate
Elderly by Prefecture	Total population (10,000 people)	Population aged 65 and over (10,000 people)	Aging rate (%)	Total population (10,000 people)	Population aged 65 and over (10,000 people)	Aging rate (%)	of the aging rate (points)
Nationwide	12,615	3,603	28.6	12,011	3,696	30.8	2.2
Kanagawa Prefecture	924	236	25.5	912	255	28.0	2.5
Fukushima Prefecture	183	58	31.7	164	60	36.6	4.9

#### Nursing Care Staff • Trends in Active Job Openings-to-Applicants Ratio

	January 2023	January 2024
Nationwide	1.35	1.27
Kanagawa Prefecture	1.10	1.09
Fukushima Prefecture	1.56	1.44
Nursing care staff	3.82	4.00

Source: "Projected Population by Region in Japan (December 2023 Estimate)" National Institute of Population and Social Security Research

### **Social Issues in Nursing Care**

- Further increase in the number of people requiring nursing care
- · Chronic shortage of nursing care workers
- Decline in the quality of nursing care services

### **Nursing Care · Welfare Services Deepening Existing Strategies Existing Services**



#### **4 Commitments**

**Commitment to Customers** We treat each customer with consideration for their background, history, likes, dislikes, hobbies, and preferences, and value them wholeheartedly.

**Commitment to Service** We act immediately in response to customer requests, and our team discusses and determines how to best respond to them.

#### Commitment to **Local Communities**

We value activities that are rooted in the local community, and strive to create an open environment where people can feel free to consult with us through open and cheerful communication.

**Commitment to Peers** Our staff exchange greetings with each other with a smile and sincerely express their gratitude by saying "thank you". We will cooperate and support each other with a compassionate heart to provide better services.

#### **5 Services**

**Facility Nursing Care Services** 

Outpatient **Care Services** 

In-home **Care Services** 





**Home-visit Nursing** Care · Disability **Support Services** 





**Welfare Equipment** (Assistive Products) **Home Improvement** Services



























# **Nursing Care · Welfare Services Exploring New Strategies New Initiatives**



# Utilization of diverse human resources

- Promoting the utilization of foreign human resources
  - New assignment to Bldg. 5
  - \_Leader development
  - \_Home-visit nursing care staff training

# Improvement of nursing care quality

- Industry-government-academia collaboration
  - Basic agreement with Kanagawa Prefecture on improvement of pre-symptomatic diseases
- Joint research with universities
   \_Joint research agreement with
   Yokohama National University
   ~Joint research on environmental adaptation
   of residents in facilities for the elderly ~





# Improvement of productivity

- Utilization of nursing care support robots and ICT
- Manualized and extensive training programs



Nisso Nifty will contribute to solving social issues and improving customer satisfaction.



## **DX Strategy**



Previous Medium-term Management Plan Period

New Medium-term Management Plan Period

Next Medium-term Management Plan Period

~FY 3/2024

FY 3/2025

Business reform/

Optimization/

Automation

FY 3/2026

FY 3/2027

FY 3/2028

Strategies

FY 3/2029~

Converting educational content

into VR and selling it externally

# Information system construction phase

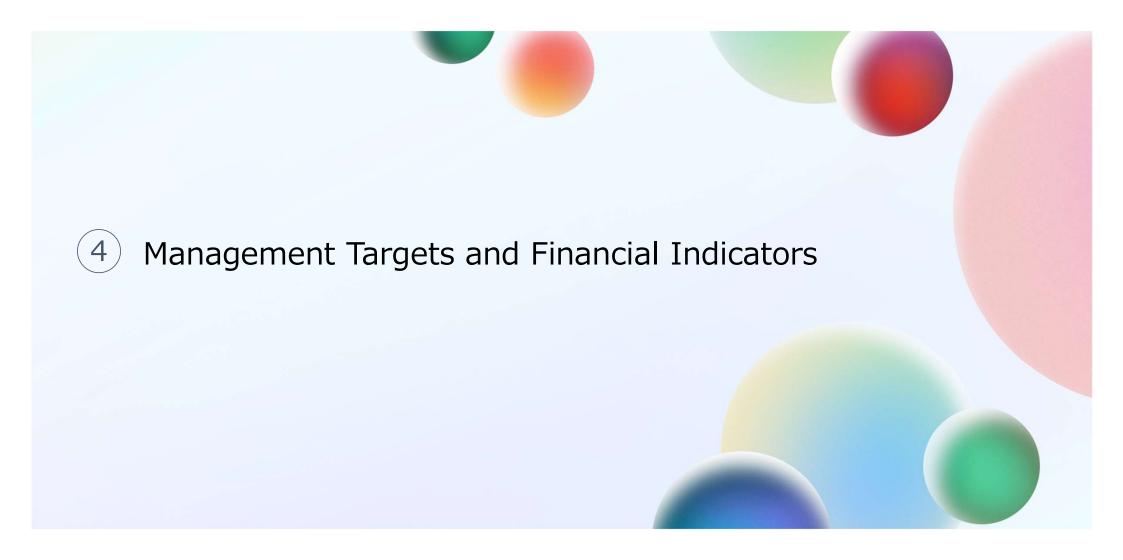
# Procuring, building, and introducing infrastructure Introducing individually optimal apps

- PC upgrades/replacement
- Smartphone distribution
- Building individually optimal core
- Introduction of groupware
- Internal network configuration
- Data center relocation

#### Digital infrastructure tal creation construction phase ovment phas The three pillars Leveraging digital infrastructure to contribute to performance expansion of the digital infrastructure construction phase Rapid action through data Build/Strengthen utilization Providing the digital infrastructure to access apps no digital **Enhancing** Improved matching accuracy matter the time or place infrastructure Existing ~Improvement of Strategies number of enrolled staff × Visualization/ unit-cost × operating rate∼ Integration, visualization, standardization, and Sophistication of utilization of group management data management $\bullet$ AI $\times$ HR = HRTech Providing clients with new **Exploring New** services using AI, big data, etc.

Use of AI, virtual reality (VR), and other technology

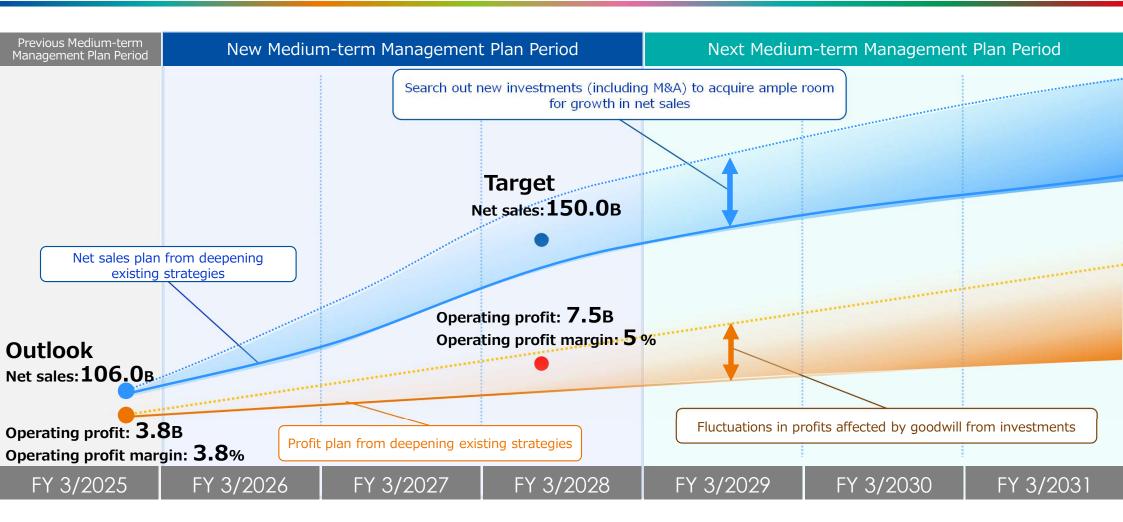
to improve in operating efficiency



## **Management Targets**



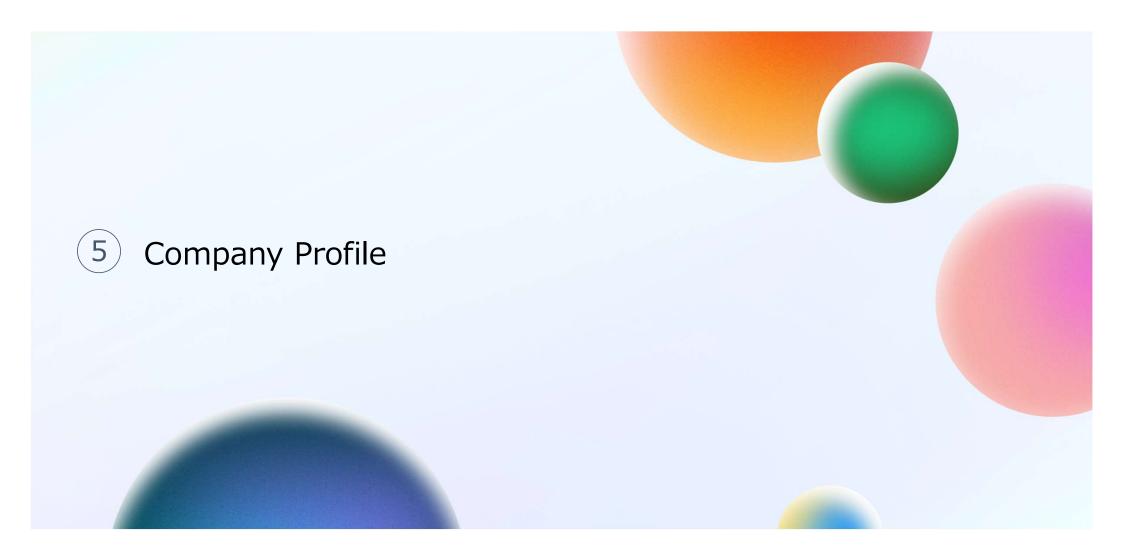
Aiming for Net Sales of 150 Billion Yen and Operating Profit of 7.5 Billion Yen (Profit Margin of 5%) for FY 3/2028



## **Financial Indicators**



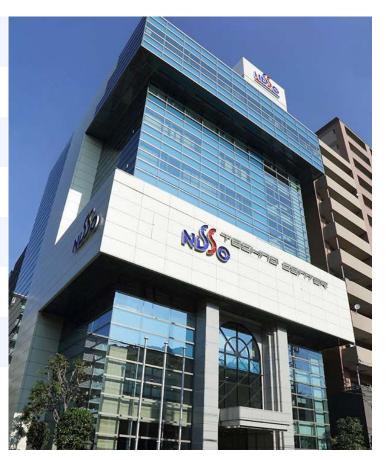
	Management Indicators	Management Targets	
Growth potential	Net sales growth rate (CAGR)	12.3% or more Growth rate above industry standards	
Profitability	Operating profit margin	5% or more	
Efficiency	ROE	Average of 20% or more	
	ROIC	Average of 15% or more	
Soundness	Financial leverage	2.5 times or more	
Shareholder returns	Dividend payout ratio	30% or more	



## **Company Profile**



Trade Name	NISSO HOLDINGS Co., Ltd. (Japanese Co. Name: N I S S Oホールディングス株式会社)
Securities Code	9332 (Prime Market, Tokyo Stock Exchange)
URL	https://www.nisso-hd.com/en/
Fiscal Year-end	March 31
Date Established	October 2, 2023
Capital	2,016 Million JPY (As of March 31, 2024)
Headquarters	1-4-1 Shin Yokohama, Kohoku-ku, Yokohama, Kanagawa 222-0033
Business Description	Business management of group companies, etc. engaged in manufacturing dispatching • manufacturing contracting, general office dispatching • BPO, facility nursing care • home-based nursing care, etc., and incidental or related operations, etc.



## **List of Group Companies**



NISSOホールディングス	Our Company • Holding Company	NISSO HOLDINGS Co., Ltd.			
NSO 日総工産株式会社	Consolidated subsidiary	NISSO CORPORATION	Manufacturing dispatching · contracting, employment placement, etc.	Manufacturing	Engineering
- Vector Shinwa	Consolidated subsidiary	Vector Shinwa Co., Ltd.	Manufacturing dispatching · contracting, etc.	<ul> <li>Production         <ul> <li>Human</li> </ul> </li> <li>Resources</li> <li>Services</li> </ul>	Human Resources Services
ー <b>EYE'S</b> 株式会社アイズ	Consolidated subsidiary	EYE'S Co., Ltd.	Manufacturing dispatching, IT engineer dispatching, FA support, etc.		
Nisso Brain	Consolidated subsidiary	Nisso Brain Co., Ltd.	Administrative dispatching, BPO, etc.	Administrative Human Resources Services	
ー 株式会社ニコン日総プライム	Consolidated subsidiary	Nikon Nisso Prime Corporation	Human resources dispatching, recruitment, etc.	Other Human Resources Services	
_ プ日総ぴゅあ株式会社	NISSO CORP.'s special-purpose subsidiary	Nisso Pure Co., Ltd.	Light work contracting, sale of goods, etc.		
Leaf NxT	Equity-method affiliate	Leaf NxT Inc.	Recruitment support, HR platform services, etc.		
日本の労働専給ギャップに、圧倒的な解決策を。  TSUNAGU GROUP HOLDING SInc.	Equity-method affiliate	TSUNAGU GROUP HOLDINGS Inc.	RPO, personnel consulting, etc.		
人と向き合い 人に寄り添う すいとびー 日総二フティ株式会社	Consolidated subsidiary	Nisso Nifty Co., Ltd.	Facility nursing care, home-based nursing care, etc.	Nursing Care • W	/elfare Services

## The Nisso Group Continues to Expand through Co-creation No Nisso Holdings



In order to solve the problems of our customers face, we will not set any restrictions and will proactively promote collaboration with potential partners. We aim to achieve new value co-creation (CSV) through group-wide participation in consortiums including industry, government, and academia, business and capital alliances, investment in startups, and M&A.



## **Appendix**





	Initiative Results	Reference		
Advanced the industry stra	ategy	FY 3/2024, Full year, P. 22 of materials, etc.		
Added EYE'S Co., Ltd. as a consolidated Group subsidiary		FY 3/2024, Full year, P. 34 of materials		
	Doctors Inc.	FY 3/2023, 2Q, P. 25 of materials		
Alliances with different industries:	Interstellar Technologies Inc.	FY 3/2023, 3Q, P. 22 of materials		
	APB Corporation	FY 3/2024, 3Q, P. 30 of materials, etc.		
Expanded training facilities	s (Kumamoto, Kansai)	FY 3/2024, 3Q, P. 31 of materials, etc.		
Pursued industry-governm (in five regions nationwide	nent-academia collaboration	FY 3/2024, Full year, P. 28 of materials, etc.		
Exhibited at Manufacturing	g World in Japan	FY 3/2024, 1Q, P. 28 of materials, etc.		
Reformed personnel system		FY 3/2024, Full year, P. 27 of materials, etc.		
Enhanced educational faci (for engineers and caregiv	•	FY 3/2024, Full year, P. 28 of materials, etc.		
Promoted changing career	rs to be an engineer	FY 3/2024, Full year, P. 27 of materials, etc.		
"Cloud Staffing" dispatching	ng contract management	July 29, 2022 NISSO CORPORATION News Release		
"Start engineer" e-learning	g to train new personnel	FY 3/2024, 1Q, P. 23 of materials		
Use of IT in recruitment o	perations	FY 3/2024, 1Q, P. 28 of materials, etc.		

<sup>\* &</sup>quot;Materials" refers to financial results briefing materials NISSO HOLDINGS IR Library

